

# MicroPort Scientific Corporation

## 2023 Interim Results

August 2023



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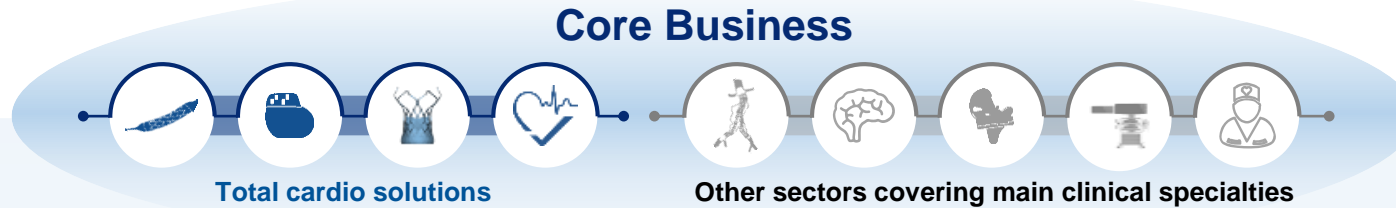
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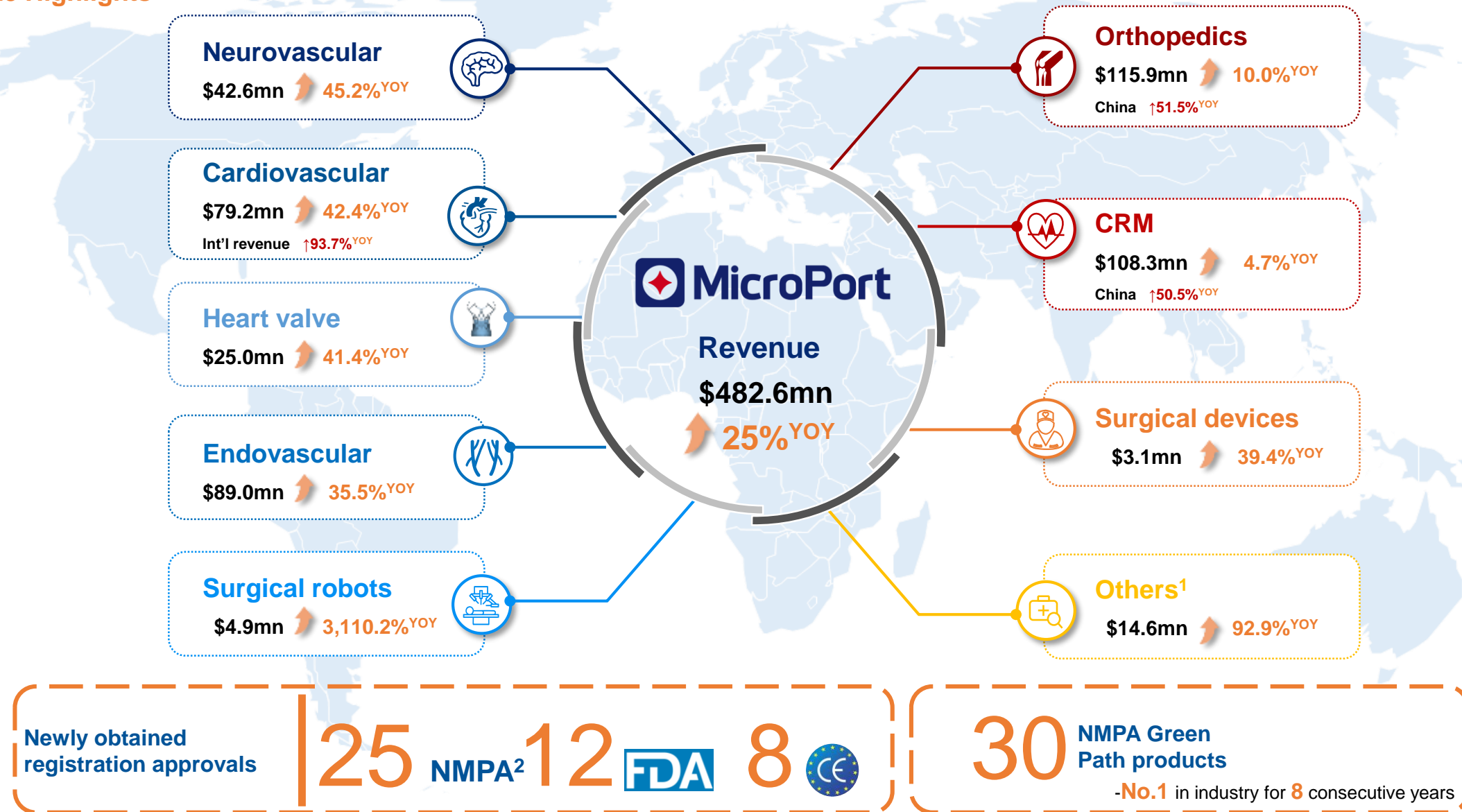
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**Building a super-conglomerate of people centric enterprises of  
EMERGING MEDICAL TECHNOLOGIES**

## 1H23 Highlights







## Business highlights<sup>1</sup>



### Cardio-vascular

- Global sales **↑42.4%** YOY, achieved remarkable growth of accessories
- Non-China revenue **↑93.7%** YOY (Asia Pacific **↑142%**, South America **↑125%**), sales and distribution channel covered **73** countries/ regions



### CRM

- China revenue **↑50.5%** YOY, robust sales growth of **1<sup>st</sup>** MRI domestic pacemaker
- Non-China 2.3% YOY (EEMEA **↑73%**, AP **↑63%**), rapid growth of Bluetooth® pacemakers (**↑49%** YOY) and ICDs (**↑13%** YOY)



### Heart valve

- Revenue **↑41.4%** YOY (**implantation↑~46%**); GPM **+2** pts ( **66.1%**), significant enhancement seen in operating efficiency
- Overseas sales **↑243.1%** YOY, smoothly progressing **CE registration**



### Electro-physiology<sup>3</sup>

- Revenue **↑16.6%** YOY, net profit **↑44.6%** YOY, 3D navigation cases **↑50%+** YOY,
- TOP 1** Chinese player with **40,000+** 3D cases performed accumulatively



### Endo-vascular

- China **↑32.0%** YOY (Castor® **↑32%**, Minos® **↑45%**, Reewarm® PTX **↑89%** )
- Non-China revenue **↑114.3%** YOY, innovative products covered **28** overseas markets across EU, South America and Asia



### Neuro-vascular

- Revenue **↑45.2%** YOY, significant enhancement in operating profit (**↑505.2%** YOY), turnaround in net profit
- Four** products successfully commercialized in **12** countries/ regions overseas



### Surgical robot

- Revenue **↑3,110.2%** YOY, **Toumai®** completed **4 commercial installation**, obtained **multiple bidding orders** for in Top-tier hospitals, installation on-track
- Completed **1,200+ / 600+** human clinical surgeries for Toumai® / SkyWalker™



### Ortho-pedics

- China **↑51.1%**YOY, sales growth outperformed Chinese market (knee procedures **↑~100%**, Evolution® medial-pivot knee implantation **↑~200%** YOY)
- Overseas knee sales **↑16%** YOY, growing popularity of Medial Pivot design



### Surgical device

- Revenue **↑39.4%** YOY, rapid overseas sales growth of oxygenators
- Smoothly promoting hospital entry of Vitasprings™ in China



## R&D achievements

- InterLumos™** Microcatheter & **AncherV™** Anchor Balloon obtained **NMPA approval**,
- Guide Catheter & Double Lumen Micro-Catheter **submitted** for NMPA

- Firesorb®** submitted for NMPA review
- Completed clinical enrollment of **Rotational Atherectomy System & Intravascular Lithotripsy Balloon**

- Obtained **FDA clearance** for Bluetooth® product series incl. **Alizea™** and **Celea™**
- Ulys™** ICD and **Invicta™** lead approved in **Japan**

- Platinum™** CRT-D obtained **NMPA approval**,
- Progressing NMPA registration of **full-body MRI** pacemaker ENO & Vega MRI lead

- Progressing FIM study of self-developed TMVR system (**world's 1<sup>st</sup>** clinical-phase dry-tissue TMVR system), 1<sup>st</sup> FIM case completed **1yr-follow-up**

- VitaFlow® III** completed **design freeze**, embedded with the **world's 1<sup>st</sup>** steerable retrievable delivery system, expected **NMPA submission in Q4**

- Green Path products, **IceMagic®** cryoablation system & catheter **obtained NMPA approval**

- Actively promoting clinical enrollment for **Force-sensing PFA Catheter**

- Four** products **submitted for NMPA**: Vflower® & Resuscitative Endovascular Balloon & Fibered Occlusion System &

- Peripheral PTA Balloon Catheter
- Cratos® & Vewatch® completed enrollment** of registration trial

- Four NMPA approvals newly obtained** & three products submitted for NMPA

- With approval of **Tigertriever® & W-track®**, further enhanced AIS product portfolio

- SkyWalker™** approved in Australia and Brazil
- Mona Lisa obtained **NMPA approval**, the **1<sup>st</sup>** prostate puncture robot approved in China

- Over **50** 5G remote surgeries completed, created numerous records of **1<sup>st</sup> remote surgery in China and globally**

- Three NMPA approvals**, incl. "Green Path" Zirconium-niobium alloy femoral head and Fixed-bearing Unicondylar Knee system

- Completed **FDA 510 (k) submission** for Evolution® Hinge knee joint system and Procotyl® P Acetabular Cup

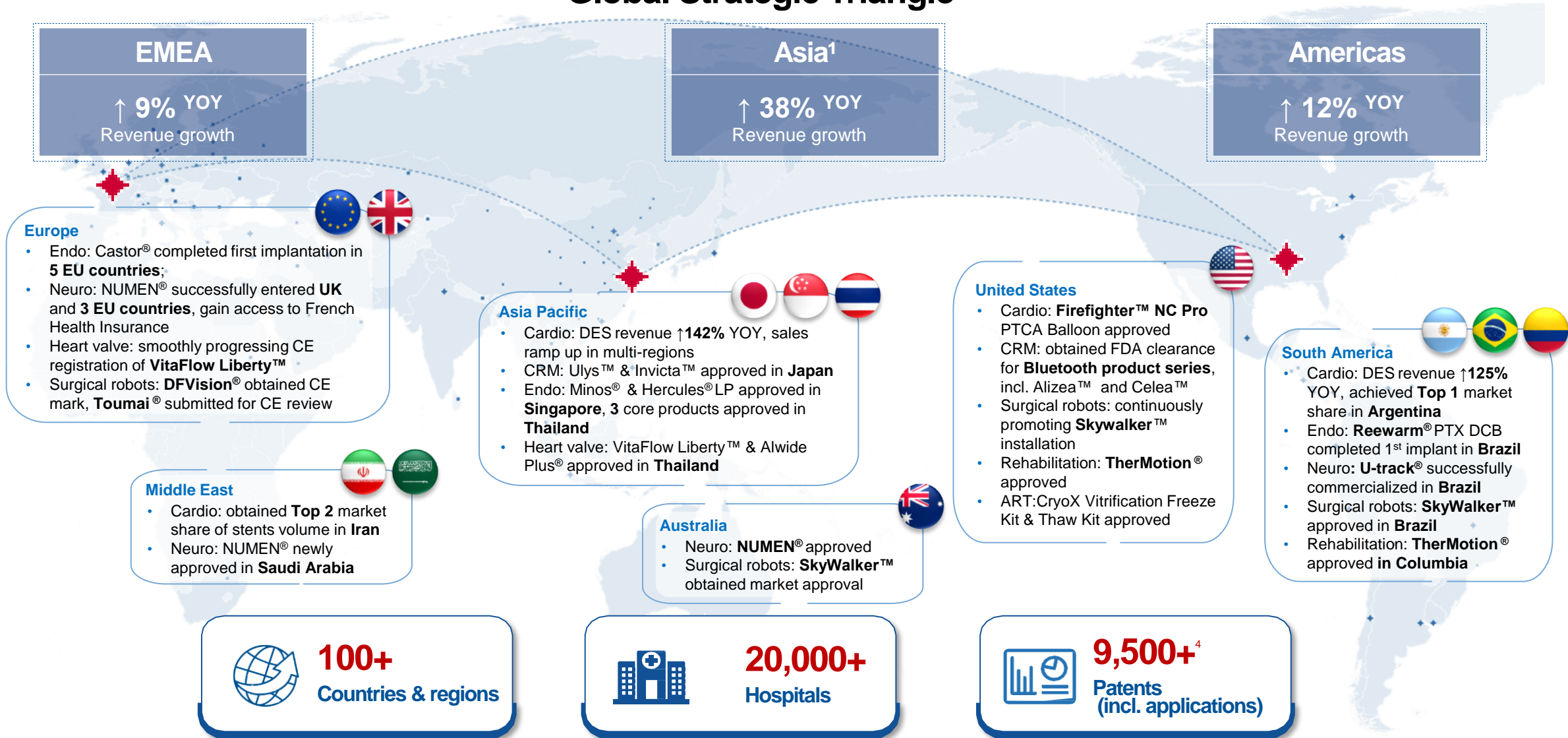
- FILAVENT™** femoral cannula series obtained NMPA approval, become the **1<sup>st</sup>**

- China-developed TPU Femoral Cannula to go to market



Total-cardio solutions

## Global Strategic Triangle





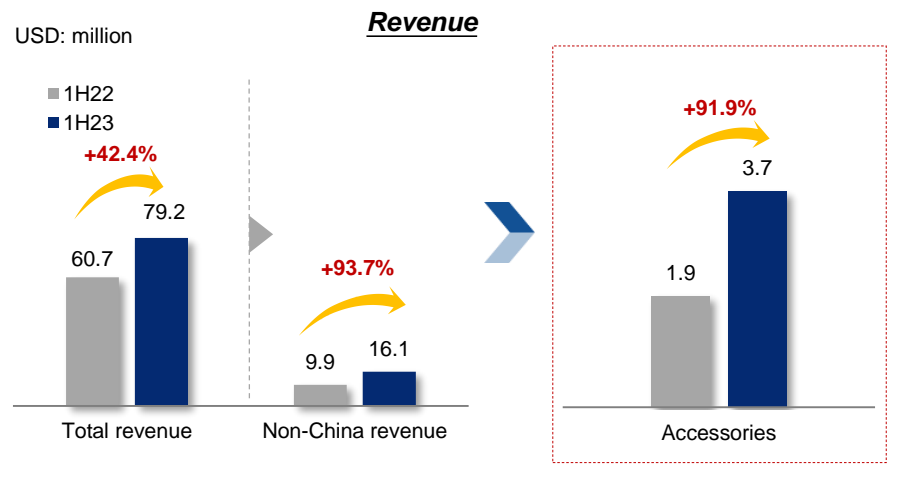
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## Business highlights



### Offers Interventional Cardiology total-solution globally

- Globalization:** covered 73 countries and regions, multiple products under global registration, **Firehawk®** under 1 yr follow-up before FDA submission
- Innovation:** consecutive investment in innovation, strategically developed multiple active devices covering complex coronary artery disease



China



Non-China



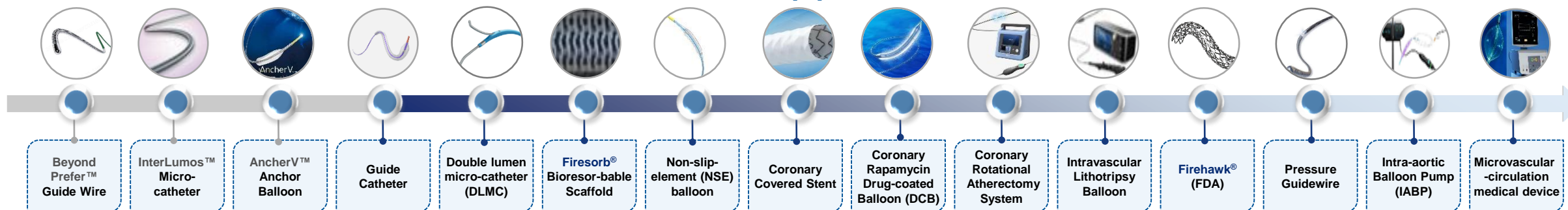
R&D

- 1H23 revenue \$63.1mn, up 33.5% YOY**, sales of accessories boost (+92% YOY), successfully promoted registration for multiple high-end access products;
- Continuously improving hospital coverage, the DES portfolio had entered **3,300+** hospitals, signifying a **~90%** coverage rate for all PCI-capable hospitals in China;
- Sales volume of **Firekingfisher™** up **~130%** YOY, thanks to increasing recognition for the optimized delivery system by surgeons.

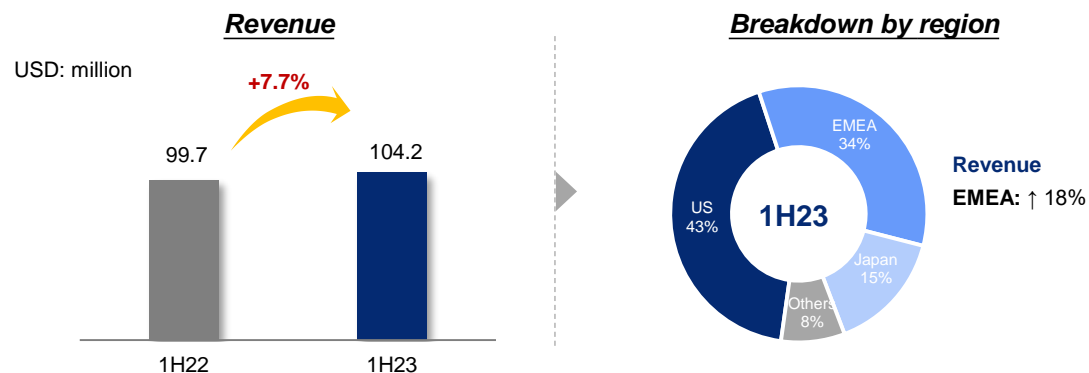
- 1H23 revenue \$16.1mn, up 93.7% YOY** (Asia Pacific +142%, South America +125%, EMEA +21%), sales channel accumulatively covered 73 countries and regions, market share ramp up in covered area;
- GPM increased by **4 ppts**, thanks to successful maintenance of ASP, higher sales growth of high-end products in the sales mix, and continuous volume increase in ex-bidding market;
- Firefighter™ NC Pro** PTCA Balloon Catheter obtained market authorization by the FDA.

- InterLumos™** Micro-Catheter & **AncherV™** Anchor Balloon obtained **NMPA approval**, Guide Catheter & Double Lumen Micro-Catheter **submitted** for NMPA;
- Firesorb®** released **FUTURE-III** 1-year follow-up results, NMPA registration in progress;
- “Green Path”** product Coronary Rotational Atherectomy Catheter & Intravascular Lithotripsy Balloon **completed last enrollment**;
- Smoothly progressing clinical enrollment of **NSE Balloon** & **Coronary Covered Stent**.

## Product pipeline



## Non-China business



### Business overview

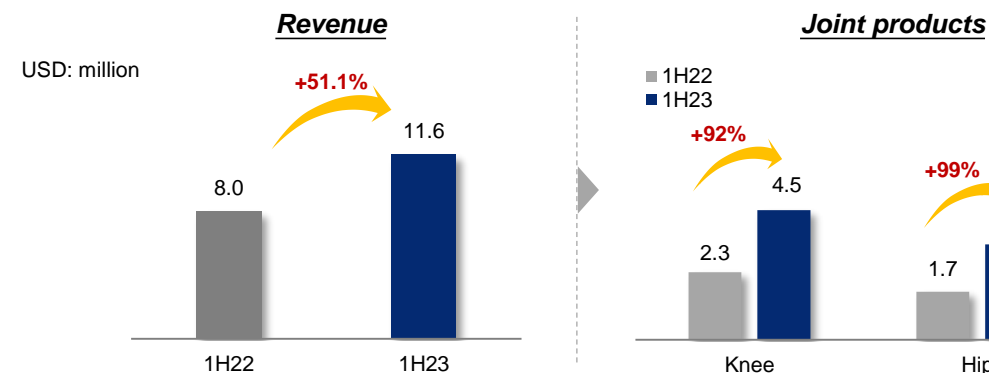
- 1H23 revenue \$104.2mn, up 7.7% YOY, strong revenue growth disrupted by supply chain issue since March, significant recovery seen in July;
- Accomplished **~19% growth in volume** as prior year, becoming the highest sales volume ever achieved, despite supply challenges globally;
- Knee sales **up 16% YOY**, thanks to the growing popularity of Medial Pivot design, as well as **synergy with SkyWalker™**;
- Completed **FDA 510 (k) submission** for Evolution® Hinge knee joint system and Procotyl® P Acetabular Cup;
- Global manufacturing collaboration in progress, multi-projects in execution.



### Collaboration with Medbot

- Continuously promoting Skywalker installation in US hospitals, with 2 units progressing into **final sales stage**, robotics platform has **successfully generated additional implant revenue**;
- Accelerating international installation of Skywalker, 2 units **close to placement** in Europe;
- Showcased "SkyWalker-Medial Pivot" combo in **SRS 2023**, earned widespread recognition from surgeons.

## China business



### Business overview

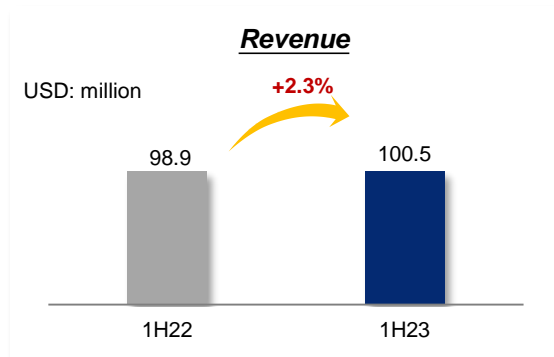
- 1H23 revenue 11.6\$mn, **up 51.1% YOY**, mainly driven by strong recovery of joint implants, sales growth outperformed Chinese market;
- Knee procedures **close to double**, thanks to significant advantage in quality, gained volume released by global competitors, market share ramp up, Evolution® medial-pivot knee implantation **up ~200% YOY**;
- GPM improved **16 ppts**, mainly attributed to multiple cost-cut measures, especially through global collaboration for imported Evolution® Knee;
- Revenue decline in Spine & Trauma, decrease mainly caused by one-off buyback as well as price drop due to VBP policy.



### R&D progress

- Obtained **3 NMPA approvals**, incl. "Green Path" product, Zirconium-niobium alloy femoral head and Fixed-bearing Unicdyar Knee system;
- Continuously release innovative products through the Zirconium-niobium alloy material platform, femoral condyle has submitted for NMPA review;
- Pipeline products covered comprehensive clinical needs, incl. revision knee system, small joints, and biomaterials.

## Non-China business



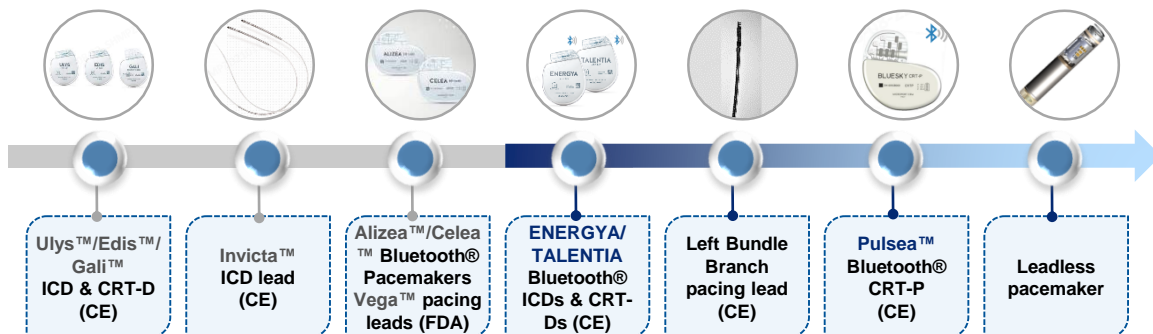
**1** One of the **ONLY 5** multi-national players



Business overview

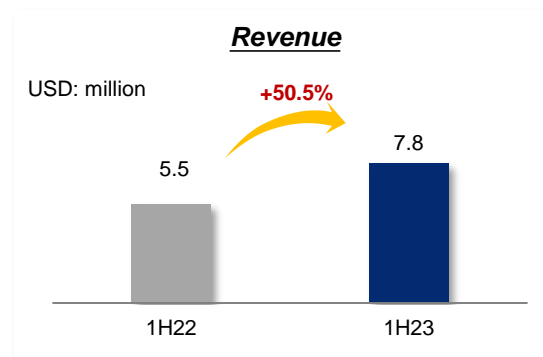
- 1H23 revenue \$100.5mn, up 2.3% YOY, mainly affected by international tension on the material market, which resulted in shortage of leads supply;
- Substantial sales growth in EEMEA (+73% YOY), AP (+63% YOY), rapid growth in Bluetooth® pacemakers (+49% YOY) and ICDs (+13% YOY);
- Obtained **FDA** clearance for Bluetooth® pacemakers Alizea™ and Celea™ & combined health-management devices, Ulys™ ICD and Invicta™ lead approved in Japan, strengthen access to **high value-added markets**;
- Significant rise in lead manufacturing in 2H, progress already observed.

## Product pipeline



Products newly approved for marketing

## China business



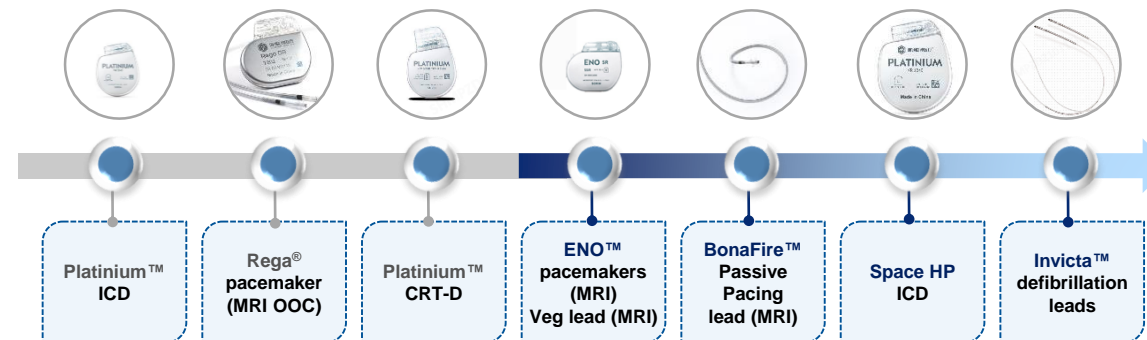
**1** **Top 1** Chinese player **No. 1** market share for China-made products



Business overview

- 1H23 revenue \$7.8mn, up 50.5% YOY, mainly attributed to the full-blown recovery of pacemaker implantation surgeries in China;
- Sales of domestic-made pacemakers ramp up (+107% YOY), thanks to strong sales growth of **1<sup>st</sup>** China-made MRI-compatible Rega® pacemaker;
- Smoothly progressing NMPA registration of China-made **full-body MRI compatibility** ENO pacemaker & Vega lead;
- Platinum™ CRT-D obtained **NMPA approval**, prepared Invicta™ lead for NMPA submission, China-made SPACE-HP ICD under type testing stage.

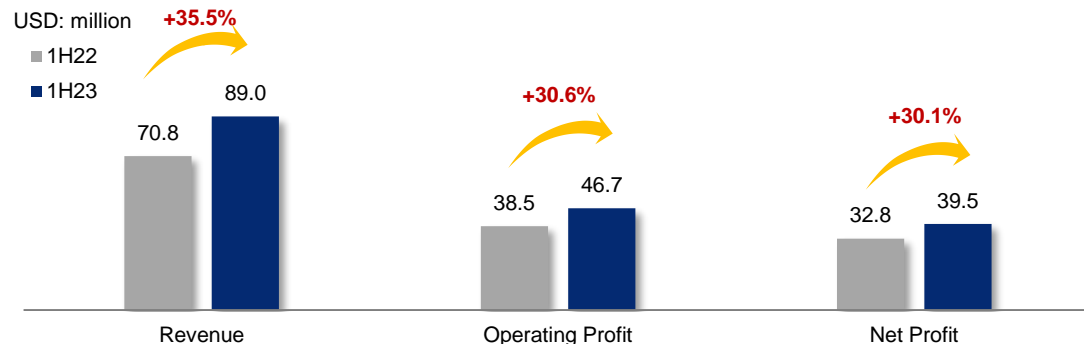
## Product pipeline





## Business highlights

### Key Financials



China

- 1H23 revenue \$83.0mn, up **32.0%** YOY, sustained competitive edge leverage on robust and innovative product portfolio;
- Strengthening market penetration: Castor®, world's only-in-class thoracic branch stent-graft system, covered **950+** hospitals, Minos® covered **700+** hospitals, Reewarm® PTX covered **750+** hospitals, Talos® & Fontus® entered **200+** hospitals after launched, completed **2,000+** implantation;
- Enhanced investing in innovation: Vflower® Venous Stent System & Resuscitative Endovascular Balloon & Fibered Embolization Coil **submitted for NMPA**, Cratos® Thoracic Endovascular Stent Graft System & Vewatch® Vena Cava Filter **completed enrollment** of registration trial.

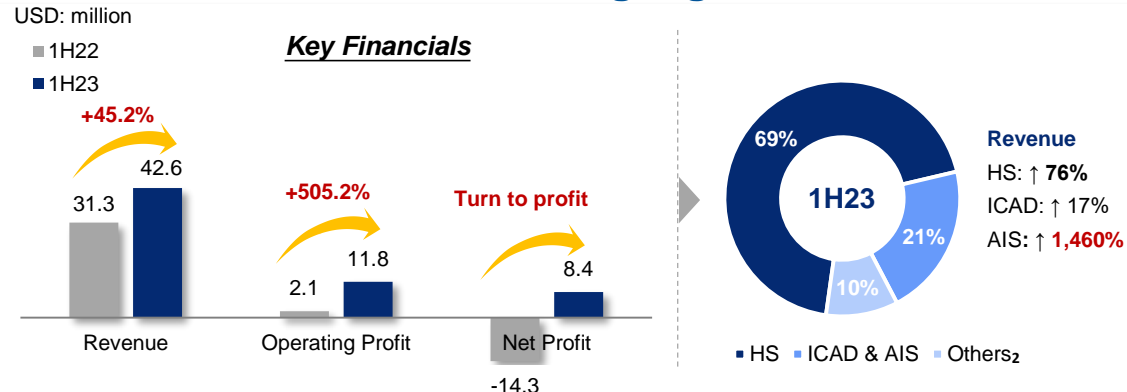


Non-China

- 1H23 revenue \$6.0mn, up **114.3%** YOY, innovative products covered **28** overseas markets across EU, South America and Asia;
- Castor® (custom-made) entered into **14** countries, Minos® entered into **15** countries, Hercules® Low Profile entered into **16** countries;
- Reewarm® PTX DCB **completed 1st overseas implantation** in Brazil;
- Minos® & Hercules® LP newly approved in Singapore, **3** core products successfully approved in Thailand.

	Product	Pre-clinical	Clinical	Registration
Aortic Intervention	Resuscitative Endovascular Balloon		Submitted for <b>NMPA</b> review	
	Cratos® Branched Aortics Stent Graft System		Follow-up phase of registration trial	
	Aegis® II Abdominal Aortic Stent Graft System		Conducting multi-center clinical trial	
	Multi-branched Aortics Stent Graft System		Follow-up phase of FIM study	
Peripheral Intervention	Peripheral PTA Balloon Catheter		Submitted for <b>NMPA</b> review	
	Fibered Embolization Coil		Submitted for <b>NMPA</b> review	
	Vflower® Venous Stent System		Submitted for <b>NMPA</b> review	
	Vewatch® Vena Cava Filter		Completed enrollment of registration trial	
	Fishhawk™ Mechanical Thrombectomy Catheter		Conducting multi-center clinical trial	
Oncological Intervention	TIPS Stent Graft System		Conducting multi-center clinical trial	
	Imiginable Embolic Microspheres		Kick off clinical enrollment in near term	

## Business highlights



China

- 1H23 revenue \$40.5mn, up 46.4% YOY, with significant enhancement seen in profitability;
- Market access:** newly entered 200+ hospitals, total coverage reached 2,800+, wherein "Eagle & Swallows" program entered 100+ hospitals, covered ~700 hospitals in 200+ lower-tier;
- Product sales:** thanks to continuous market penetration, maintained strong sales growth of Tubridge®; NUMEN® & Bridge® & U-track® gained fast-growing market share; rapid market entry of Neurohawk® & Diveer®;
- Registration:** 4 NMPA approvals & 3 products submitted for NMPA, further enhanced AIS product portfolio, create integrated and diversified neurovascular disease solution with 17 commercialized products.

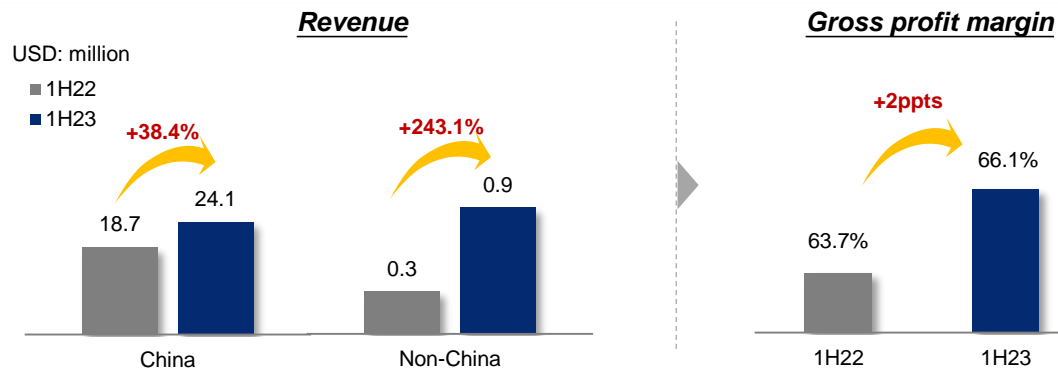


Non-China

- International business generated revenue of \$2.1mn, up 27.3% YOY;
- Four products successfully commercialized in 12 countries/ regions, covering half of the countries ranking top 10 worldwide by volume;
- NUMEN®** completed 1<sup>st</sup> commercial implantations in 5 countries, newly approved in 4 countries;
- U-track®** completed 1<sup>st</sup> batch of commercial use in Brazil;
- Tubridge® & Fastrack®** obtained market approval in Argentina.

	Product	Pre-clinical	Clinical	Registration
Hemorrhagic Stroke	Tubridge Plus® Flow-diverting Stent		Completed enrollment of registration trial	
	Comaneci® Embolization Assist Device*		CE marked & FDA cleared <b>FDA Breakthrough Device Designation</b> Design validation stage	
	Rebridge® Intracranial Visualized Stent		Design validation stage	
	Liquid Embolic Agent		Design validation stage	
ICAD	Intracranial Drug-Coated Balloon Catheter System		Design validation stage	
Acute Ischemic Stroke	Tigertriever® Revascularization Device*		✓ <b>NMPA approved &amp; CE marked &amp; FDA cleared</b>	
	W-track® Intracranial Aspiration Catheter		✓ <b>NMPA approved</b>	
	Balloon Guide Catheter		Submitted for <b>NMPA</b> review	
	Neurohawk® Stent Thrombectomy Device 2		Submitted for <b>NMPA</b> review	
	Tigertriever® 13 Revascularization Device*		FDA cleared Design validation stage	
Accessories	Q-track® Microcatheter		✓ <b>NMPA approved</b>	
	Veronwire™ Neurovascular Guide Wire		✓ <b>NMPA approved</b>	
	Distal Protection Device		Submitted for <b>NMPA</b> review	

## Business highlights



China

- 1H23 revenue \$24.1mn, **up 38.4% YOY**, implantations **up ~46% YOY**, market share rises in top centers, penetrate continues in primary market;
- Gross profit margin maintain improving trend, **up 2 ppts** as compared with 1H22, significantly improvement also seen in operation efficiency;
- Successfully entered **~70** centers, hospital coverage reached **500+**, single-center implantation increased by **8 ppts**;
- AccuSniper™ Double Layer Balloon Catheter obtained **NMPA approval**;
- Smoothly progressing FIM study of self-developed TMVR system, **one-year follow-up** shows significant MR reduction with no recurrence, notable improvement of cardiac function, and quality of life;
- VitaFlow® III completed design freeze, expected NMPA submission in Q4.



Non-China

- Strong revenue growth out of China, **up 243.1% YOY**, leverage on strong sales channel of Cardiovascular business, TAVI procurement increased rapidly since launched in South America;
- Successfully entered **60+** hospitals overseas, conducted **100+** commercial implantations accumulatively;
- Accomplished multiple key registration stages of VitaFlow Liberty™ CE registration, expected to be the **1st Chinese TAVI product** with CE mark

	Product	Pre-clinical	Clinical	Registration
TAVI	VitaFlow Liberty®			Approaching <b>CE</b> registration
	VitaFlow® III			Approaching Design freeze
	VitaFlow® Novo Generation			Design stage
	VitaFlow® Balloon Expandable			Animal studies
Access	AccuSniper™ Double Layer Balloon Catheter			✓ <b>NMPA approved</b>
	Expandable Sheath			Design stage
TMV	Self-developed replacement product			Progressing <b>FIM studies</b>
	Self-developed edge to edge repair product			Animal studies
	AltaValve™ - replacement product			Approaching <b>EFS Completion</b>
	Amend™ - repair product			Progressing <b>EFS</b>
TTV	Self-developed replacement product			Design Stage
	Self-developed edge to edge repair product			Design stage
	Replacement product - partnership with 4C			Design stage



## Business highlights



### Business overview

- 1H23 revenue \$4.9mn, up 3,110.2% YOY, recorded robust sales growth for all marketed products, achieved breakthrough in globalization;
- Toumai® maintain **leading position**, market share rises simultaneously, completed 4 commercial installations, and won bids in top-tier hospitals;
- Cumulatively completed 1,200+ human clinical surgeries for Toumai®, and 600+ robot-assisted clinical validation surgeries for SkyWalker™.



### Research & Development

#### Clinical developments

**Laparoscopic:** Toumai® Single-arm kick-off enrollment for registration trial;  
**Orthopedics:** SkyWalker™ entry into clinical evaluation stage for Total Hip Arthroplasty and Unicompartamental Arthroplasty;

**Percutaneous:** Mona Lisa obtained **NMPA** approval, become the 1<sup>st</sup> prostate puncture robot obtained the approval in the field of urology in China;

**Panvascular:** progressing registration for R-ONE, to obtain NMPA in 2023;

**Natural orifice:** conducting clinical trial for Trans-bronchial Surgical Robot.

#### 5G remote surgeries

- Over 50 5G remote surgeries completed by surgical robots portfolio; created numerous records of **1<sup>st</sup> remote surgery in China and globally**;
- R-ONE successfully completed **China's 1<sup>st</sup>** robot-assisted 5G ultra-remote PCI surgery crossing a distance of 2,800 kilometers in July.



### Globalization

#### Overseas registration

- DFVision® obtained CE mark;
- SkyWalker™ obtained market approval in Brazil and Australia;
- Toumai® submitted application for the CE mark.

#### Commercialization

- Thanks to strong synergy with Medial-Pivot Knee, SkyWalker™ rapidly deploying installation and commercialization in the US, actively exploring market opportunities worldwide.

### Product

### Pre-clinical

### Clinical

### Registration

#### Laparoscopic

Toumai® Laparoscopic Surgical Robot ("Toumai®")



- ✓ **Obtained NMPA**
- CE marking in progress

Toumai® 2<sup>nd</sup> Generation



- Submitted for NMPA review

Toumai® Single-arm Laparoscopic Surgical Robot

- Started enrollment of registration trial

#### Orthopedic

Skywalker™ Orthopedic Surgical Robot



- ✓ **Obtained NMPA approval**
- ✓ **Obtained FDA & CE & ANVISA & TGA approval**



Spine Surgical Robot

- Design validation stage

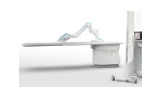
#### Natural Orifice

Trans-bronchial Surgical Robot

- Started enrollment of registration trial

#### Panvascular

R-ONE® Vascular Interventional Surgical Robot



- NMPA registration on progress
- Obtained **CE** in 2019



TAVR Surgical Robot

- Design development stage

#### Percutaneous

iSR'obot™ Mona Lisa Robotic Transperineal Prostate Biopsy System ("Mona Lisa™")



- ✓ **Obtained NMPA approval**
- Obtained **CE & FDA** in 2017



Thoracic and Abdominal Puncture Robot

- Design validation stage

## Business highlights



### Business overview

- Provide **systematic life support solutions for acute critical cases**;
- 1H23 revenue \$3.1mn, up 39.4% YOY**, thanks to rapid overseas sales of oxygenators, smoothly promoting hospital entry of Vitasprings™ in China;
- FILAVENT™** femoral cannula series obtained NMPA approval, become the 1<sup>st</sup> China-developed TPU Femoral Cannula to go to market.



### Product overview

- 19**

**Products** received **NMPA approvals**
- 9**

**Products** received **CE mark**
- Flagship – MOBYBOX ECMO System**
- 1<sup>st</sup> fully integrated ECLS system** to provide both blood flow and gas management in a single device, obtained CE mark under MDR regulation;
  - Leverage on diversified portable design, aiming to forge **movable critical-care unit** focusing on pre-hospital emergency care.











### Globalization

- 13**

**Overseas markets** received product approvals
- 17**

**Countries** with established sales channels

	Product	Pre-clinical	Clinical	Registration
Emergency transport system	Hemovent <sup>1</sup> MOBYBOX® ECMO 	✓ Obtained CE mark		
	Hemovent <sup>1</sup> MOBYO™ ECMO Oxygenator	✓ Obtained CE mark		
	Hemovent <sup>1</sup> WATCHA™ Blood Oxygen Saturation Monitoring Sensor	✓ Obtained CE mark		
ECMO	Centrifugal ECMO system	• Approaching Animal studies		
	Double lumen cannula	• Approaching Animal studies		
	Transseptal cannula	• Design stage		
CPB	Vitasprings™ Membrane Oxygenator	✓ Obtained NMPA approval		
	Cannula series	✓ Obtained NMPA approval & CE mark		
	FILAVENT™ Femoral Cannula series	✓ Obtained NMPA approval		
	MOBYO™ ECMO Oxygenator	• Animal studies		
Congenital heart diseases	Atrial Septal Defect Occluder 	✓ Obtained NMPA approval		
	Patent Ductus Arteriosus Occluder 	✓ Obtained NMPA approval		
	Ventricular Septal Defect Occluder 	✓ Obtained NMPA approval		
	Occluder delivery system	✓ Obtained NMPA approval		
Others	Patient monitoring system			
	Data processing platform			
	ICU management			
	Heart failure			
	In-hospital transport system			

 Product admitted in NMPA Green Path

## Business highlights



### Business highlight

- Provide **total precise interventional imaging solution**, multifaceted coverage including panvascular (cardiovascular, neurovascular, and peripheral vascular), structural heart/EP, metabolism and etc.
- **1H23 revenue up 298.0% YOY**, maintained sales growth of **1<sup>st</sup>** fully sealed purge-free catheter Argus NOPURGE™ (OCT catheter)
- Processed **1<sup>st</sup>** installation of Soul-Man™ DSA System
- ArgusClarity™ obtained market approval in **Singapore**;
- Self-developed IVUS imaging system & accompanying disposable catheter commenced type examination.



### Flagship products

#### ArgusClarity™ OCT system & NOPURGE™ catheter



**Decreases the amount of contrast agent used**



**Reduces the operation steps and time**

#### Soul-Man™ DSA System



**Low dose acquisitions**



**Compact design**



**Intelligent human-machine interactions**



**High resolution images**

	Product	Indication	Pre-clinical	Clinical	Registration
OCT	Insight-100 ArgusClarity™	PCI	✓ Obtained NMPA approval		
	Insight-100-1350 NOPURGE™ (OCT catheter)	PCI	✓ Obtained NMPA approval		
	Insight-100h High Speed OCT	PCI	✓ Obtained NMPA approval		
	High Resolution OCT	PCI	• Type testing stage		
	Peripheral/Intracranial OCT	Panvascular			
DSA	Soul-Man™ DSA System	Interventional	✓ Obtained NMPA approval		
IVUS	Coronary Artery IVUS	PCI	• Type testing stage		
	Peripheral/Intracranial IVUS	Panvascular			
	IVUS-ICE	SHD			
Multi-module interventional	OCT+IVUS	PCI	• Prototype development stage		
	OCT+IVUS+FFR	PCI			
MRI	Imported MRI System	Prostate biopsy	✓ Obtained FDA approval		
	Chinese MRI System	Prostate biopsy			





## Business highlights

- Provide innovative total solutions in endoscope and disposal devices to **urological, gastrointestinal, gynaecological & respiratory** diseases;
- **1H23 revenue up 190.0% YOY**, formed total-solution for Urinary Calculus
- **20 NMPA** certificates & **3 CE** marks obtained accumulatively;
- Milestone progress obtained under the development of endoscopic imaging pipeline in digestive endoscope;
- Closed strategic financing with RMB 140mn raised.



## R&D progress

**30+**  
**Product candidates**  
in pipeline

**1**  
**Products obtained**  
**NMPA Green Path**

**Key product – 1<sup>st</sup> in China, 2<sup>nd</sup> globally**

- Smoothly progressing registration trial for “**Green Path**” product, Prostatic urethral lift system



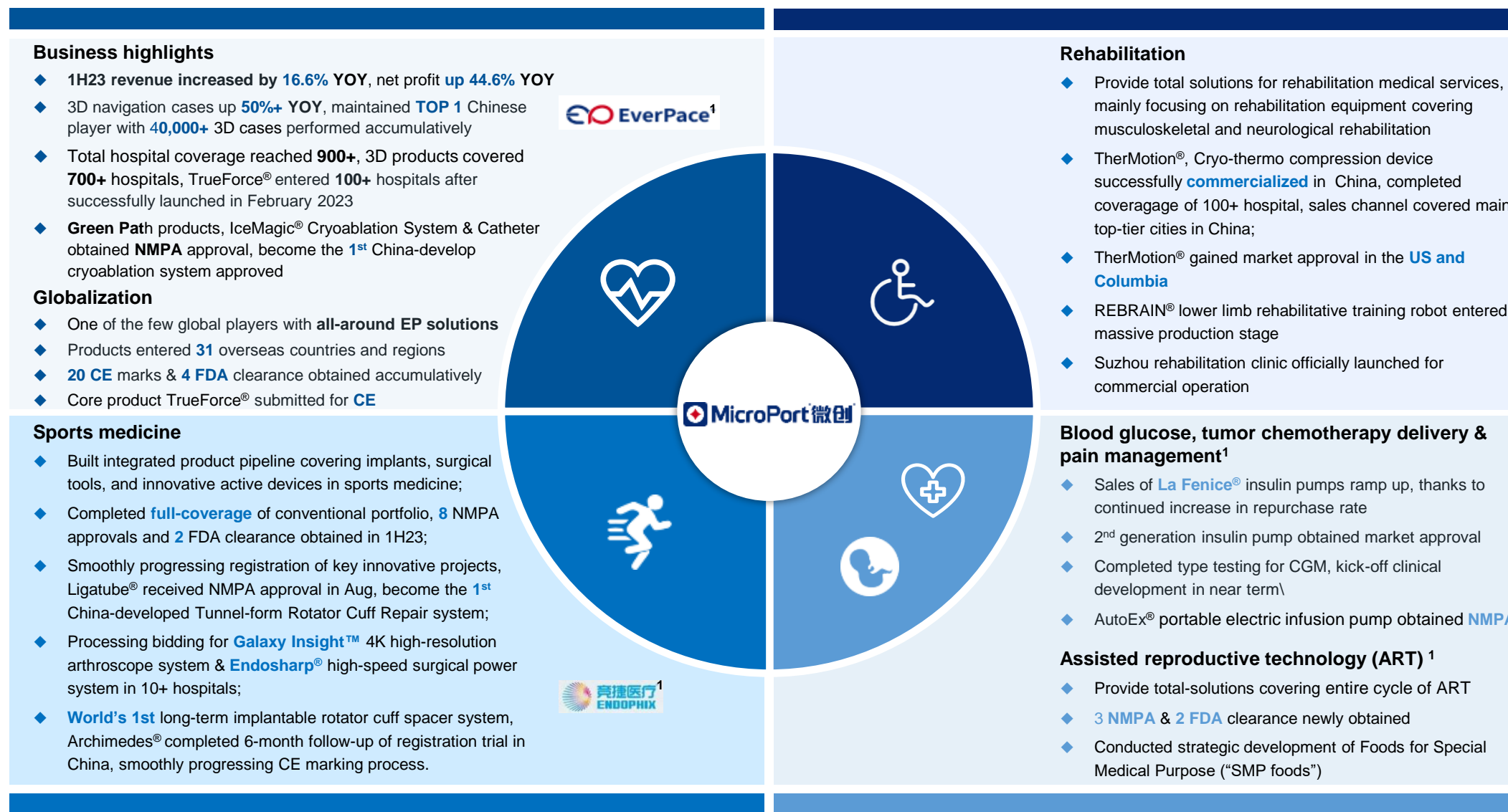
## Globalization

**6**  
**Products** successfully  
commercialized in 4  
countries/ regions

**3**  
**Products** obtained CE  
mark in 2023

	Product	Indication	Pre-clinical	Clinical	Registration
Single-use endoscope	Single-use digital ureteroscope catheter	Urology	✓	Obtained NMPA approval	
	Single-use digital choledochoscope catheter	Gastroenterology	✓	Obtained NMPA approval	
	7 other candidates covering urological, gastrointestinal, gynecological and respiratory indications				
Reusable endoscope	3 candidates covering gastrointestinal and respiratory indications				
Passive consumables	Nephrostomy balloon dilation catheter		✓	Obtained NMPA approval	
	Single-use endoscopic retrieval basket (3 claws)		✓	Obtained NMPA & CE approval	
	Ureteral access sheath		✓	Obtained NMPA approval	
	Single-use urinary track guidewire	Urology	✓	Obtained NMPA & CE approval	
	Ureter balloon dilation catheter		✓	Obtained NMPA & CE approval	
	Prostatic urethral lift system		✓	Progressing registration trial	
	Hybrid zebra guidewire				
	Ultrathin basket				
	Ruyi Clip™ soft tissue clip	Gastroenterology	✓	Obtained NMPA approval	
	6 other candidates covering gastrointestinal and urological indications				
Energy-based	5 candidates covering general, gynecological and gastrointestinal indications				
Neuro modulation	3 candidates covering urological and respiratory indications				

Product admitted in NMPA Green Path



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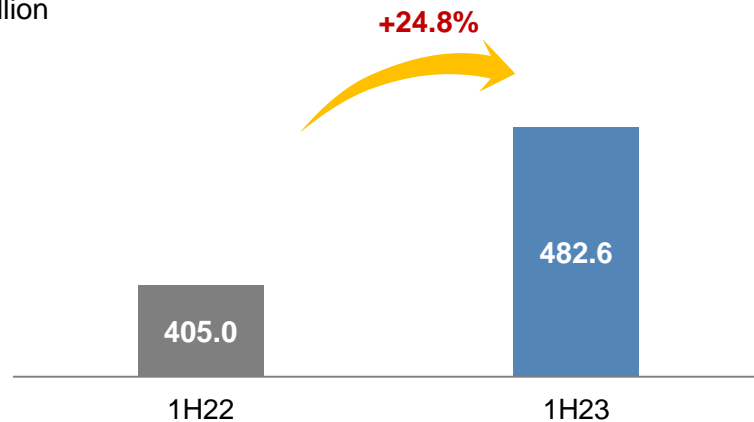
**Appendix – Financial Statements**





## Revenue

USD: million

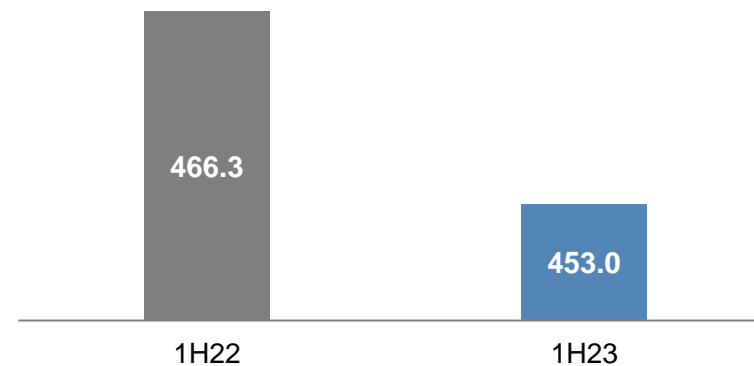


## Gross profit margin



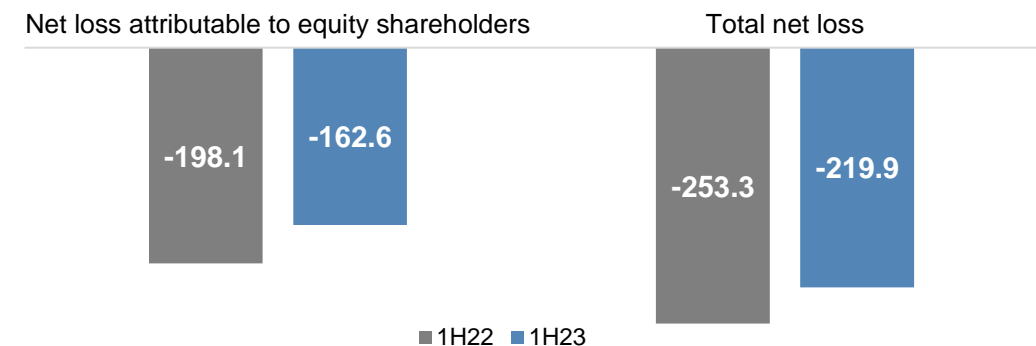
## Operating expenses

USD: million



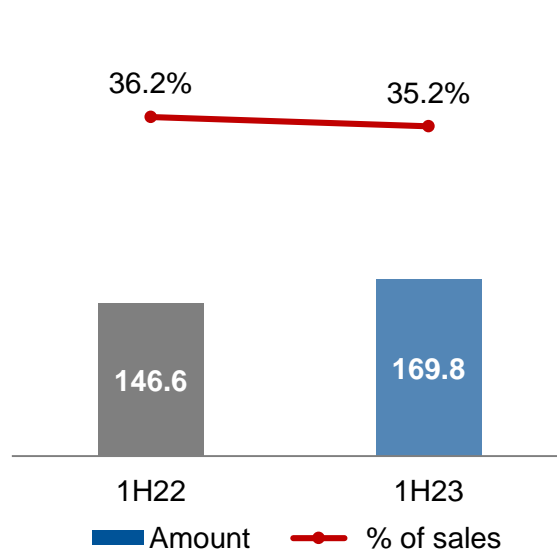
## Total net loss & net loss attributable to equity shareholders

USD: million



## Sales & marketing expenses

USD: million

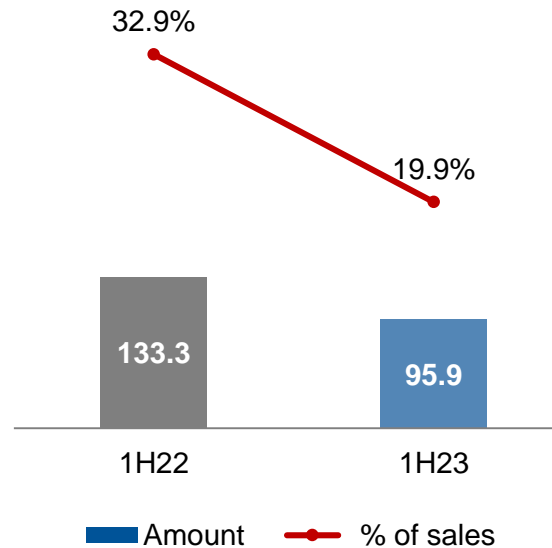


**Sales & marketing expenses increased by 15.8%<sup>YOY</sup>**

- ◆ Increase in marketing activities and product promotion

## Administrative expenses

USD: million

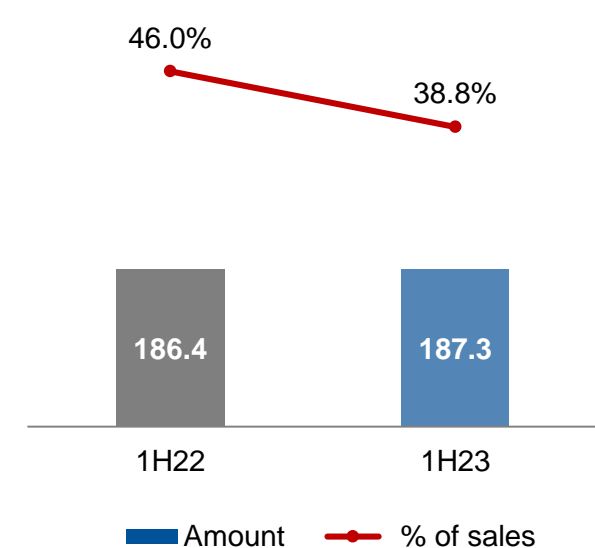


**Administrative expenses decreased by 28.0%<sup>YOY</sup>**

- ◆ Due to the Group's effective cost control and scale of operations.

## R&D expenses

USD: million



**R&D expenses remain flat<sup>YOY</sup>**

- ◆ The proportion of research and development costs to revenue decreased due to execution of cost controls

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














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# Innovative product pipeline fueling long-term growth

 2023 Interim Results  
31 August 2023

Cardio-vascular	Guide Catheter NMPA	Firesorb® Bioresorbable Scaffolds NMPA 	Non-slip-element Balloon NMPA	Coronary Covered Stent NMPA	Coronary Rapamycin Drug-coated Balloon NMPA	Coronary Stent Graft System NMPA	Coronary Rotational Atherectomy System NMPA 	Intravascular Lithotripsy Balloon NMPA 	Firehawk® stent FDA	Pressure Guidewire NMPA
Orthopedics	Classic Profemur® Cemented XM® Femoral Stem FDA		Hinged Knee Joint System FDA		Evolution Tibia Cones FDA 	2D-to-3D Imaging Technology FDA 		Wrist Joint Prosthesis System NMPA	Procotyl P Acetabular Cup (Dual Mobility/Revision) FDA	
CRM	ENO™ Pacemaker (MRI) NMPA 	BonaFire™ Passive Lead (MRI) NMPA	ENERGYA/TALENTIA Bluetooth® ICD/CRT-D CE 		Left Bundle Branch pacing lead CE	Pulsea™ Bluetooth® CRT-P CE 	Space HP ICD/CRT-D NMPA 	Invicta™ ICD Lead NMPA 	Leadless Pacemaker NMPA&CE 	
Endo-vascular	Resuscitative Endovascular Balloon NMPA	Vflower® Venous Stent System NMPA 	Peripheral PTA Balloon Catheter NMPA	Fibered Embolization Coil NMPA	Vewatch® Vena Cava Filter NMPA	Fishhawk™ Catheter NMPA	Cratos Branched Aortics Stent Graft System NMPA	Aegis® II Abdominal Aortic Stent Graft System NMPA	TIPS Stent Graft System NMPA	
Neuro-vascular	Comaneci® Embolization Assist Device NMPA	Balloon Protection Guide Catheter NMPA	Neurohawk® Stent Thrombectomy Device 2 NMPA		Tubridge Plus® Flow-diverting Stent NMPA	Tigertriever® 13 Revascularization Device* NMPA	Rebridge® Intracranial Visualized Stent NMPA	Intracranial Drug-Coated Balloon Catheter System NMPA	Liquid Embolic Agent NMPA	
Heart Valve	VitaFlow Liberty® CE	VitaFlow® III NMPA	VitaFlow™ Novo Generation NMPA	VitaFlow® Balloon Expandable NMPA	Expandable Sheath NMPA	Self-developed TMVR product NMPA	AltaValve™ TMVR Product NMPA 	Amend™ TMVr Product NMPA 	Self-developed edge to edge repair product NMPA	TTV Self-developed replacement product/ Self-developed edge to edge repair/ Trivid
Surgical Robot	R-ONE® Panvascular Surgical Robot NMPA 	Skywalker™ Orthopedic Surgical Robot (Hip) NMPA 		Toumai® Laparoscopic Surgical Robot CE 		Toumai® Single-arm Laparoscopic Surgical Robot NMPA		Trans-bronchial Surgical Robot NMPA	TAVR Surgical Robot NMPA	Spine Surgical Robot NMPA
Surgical Devices	Arterial Micro-Embolic Filter (new type) NMPA		Double lumen cannula NMPA		MOBYBOX System NMPA 	Centrifuge ECMO NMPA 	Transseptal cannula NMPA			
Electro-physiology <sup>1</sup>	Columbus™ 3D EP Navigation System V4 NMPA		Flashpoint® Renal Artery Ablation Catheter NMPA		Renal RF Ablation System NMPA		Force-Sensing Pulse Field Ablation Catheter NMPA			

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USD'000	2023 1H	2022 1H	Var.
Revenue	482,605	404,984	19.2%
Cost of sales	(194,189)	(157,282)	23.5%
<b>Gross profit</b>	<b>288,416</b>	<b>247,702</b>	<b>16.4%</b>
Other net income	17,039	41,356	-58.8%
Research and development costs	(187,334)	(186,430)	0.5%
Distribution cost	(169,800)	(146,610)	15.8%
Administrative expenses	(95,890)	(133,259)	-28.0%
Other operating costs	(12,374)	(8,328)	48.6%
<b>Loss from operations</b>	<b>(159,943)</b>	<b>(185,569)</b>	<b>-13.8%</b>
Finance cost	(37,256)	(46,050)	-19.1%
Gain on deemed disposal of a subsidiary	2,845	-	N/A
Gain on deemed disposal of interest in equity-accounted investees	5,437	1,920	183.2%
Share of losses of equity-accounted investees	(17,258)	(18,141)	-4.9%
<b>Loss before taxation</b>	<b>(206,175)</b>	<b>(247,840)</b>	<b>-16.8%</b>
Income tax	(13,746)	(5,435)	152.9%
<b>Loss for the period</b>	<b>(219,921)</b>	<b>(253,275)</b>	<b>-13.2%</b>
<b>Attributable to: Equity shareholders of the Company</b>	<b>(162,618)</b>	<b>(198,130)</b>	<b>-17.9%</b>



USD'000	30 June 2023	31 Dec 2022	Var.
<b>Non-current assets</b>			
Investment properties	6,315	6,579	-4%
Other property, plant and equipment	969,558	993,014	-2%
Intangible assets	223,215	223,683	0%
Goodwill	265,571	262,829	1%
Equity-accounted investees	407,214	423,873	-4%
Other financial assets	19,676	23,155	-15%
Deferred tax assets	27,893	27,637	1%
Other non-current assets	97,710	94,081	4%
<b>Total non-current assets</b>	<b>2,017,152</b>	<b>2,054,851</b>	<b>-2%</b>
<b>Current assets</b>			
Inventories	395,404	352,428	12%
Trade and other receivables	312,704	284,833	10%
Pledged deposits and time deposits	226,874	60,765	273%
Cash and cash equivalents	843,430	1,203,007	-30%
Derivative financial assets	36,874	38,201	-3%
<b>Total current assets</b>	<b>1,815,286</b>	<b>1,939,234</b>	<b>-6%</b>
<b>Current liabilities</b>			
Trade and other payables	367,557	380,554	-3%
Contract liabilities	24,146	22,598	7%
Lease liabilities	42,457	51,944	-18%
Interest-bearing borrowings	257,366	185,387	39%
Income tax payable	8,217	17,470	-53%
Convertible bonds	650,589	-	N/A
Derivative financial liabilities	5,755	4,172	38%
<b>Total current liabilities</b>	<b>1,356,087</b>	<b>662,125</b>	<b>105%</b>
<b>Net current assets</b>	<b>459,199</b>	<b>1,277,109</b>	<b>-64%</b>

USD'000	30 June 2023	31 Dec 2022	Var.
<b>Non-current liabilities</b>			
Interest-bearing borrowings	417,298	336,689	24%
Lease liabilities	103,828	124,373	-17%
Deferred income	34,068	38,123	-11%
Convertible bonds	98,083	769,553	-87%
Contract liabilities	24,721	24,839	0%
Other payables	233,392	220,997	6%
Deferred tax liabilities	24,305	24,718	-2%
<b>Total non-current liabilities</b>	<b>935,695</b>	<b>1,539,292</b>	<b>-39%</b>
<b>CAPITAL AND RESERVE</b>			
Share capital	18	18	-
Reserves	960,178	1,135,012	-15%
<b>Total equity attributable to equity shareholders of the Company</b>	<b>960,196</b>	<b>1,135,030</b>	<b>-15%</b>
Non-controlling interests	580,460	657,638	-12%
<b>Total equity</b>	<b>1,540,656</b>	<b>1,792,668</b>	<b>-14%</b>

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