MicroPort
The Patient Always Comes First

MicroPort 2016 Earning Release

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1. Annual Results Highlights

2. Financial Review

3. Business Review

4. Outlook

5. Appendix

- Financial Statements

2016 Results Highlights

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REVENUE

6.6%

NET PROFIT USD 15.1 M

SHENZHEN-HONG KONG STOCK CONNECT ELIGIBLE STOCK

ROBUST GROWTH

- **Revenue: USD389.9m, 6.6%↑YOY;**
- **Net Profit: turnaround from (USD$11.4m) in 2015 to USD15.1m in 2016**

SOLID PROGRESS

- **Higher than market average growth rate in the core segments:**
  - Cardiovascular: 11.8%↑YOY, among which Firehawk 127%↑YOY , 115%↑YOY from China market and 212%↑YOY from overseas market
  - Endovascular: 24%↑YOY; Neurovascular: 20% ↑ YOY; Electrophysiology: 28% ↑ YOY
  - China Joints sector: 32% ↑ YOY
- **MPO: further narrowed its net loss with cash flow break-even achieved**

RECOGNITION

- **MPSC selected as Shenzhen-Hong Kong Stock Connect Eligible Stock from March 2017**

All Growth Rates Excluding Foreign Exchange Impact

2016 R&D and Pipeline Progress

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CARDIO

- Firesorb™ completed FIM; 6 & 12-month results released
- Firesorb™ was granted CFDA Green Path
- VitaFlow™ was granted CFDA Green Path, and completed enrollment of pre-market clinical trial
- Firehawk™ was approved in Brazil, India, Argentina, Vietnam, Pakistan, South Korea, and Mexico
- Firehawk™ TARGET AC Postmarket Clinical Trial completed patient enrollment

ENDO

- Minos™ completed patient enrollment of pre-market clinical trials
- Castor™ was granted CFDA Green Path, and completed CFDA regulatory submission
- Minos™ was granted CFDA Green Path
- Reewarm™ drug-coated balloon was granted CFDA Green Path
- Hercules™ and Reewarm™ obtained CE mark

EP

- Flashpoint Renal Artery RF Ablation Catheter was granted CFDA Green Path
- Columbus® 3D EP Navigation System obtained CFDA approval
- FireMagic® Cool 3D obtained CFDA approval
- FireMagic® Cool Catheter obtained CFDA approval
- 8 products were approved in Argentina, Brazil and South Korea

NEURO

- Tubridge™ was granted CFDA Green Path, and completed CFDA regulatory submission
- APOLLO™ in large sizes obtained CFDA approval
- WILLIS® was approved in Thailand
- WILLIS® was admitted into Shanghai's Drug Reimbursement List

ORTHO

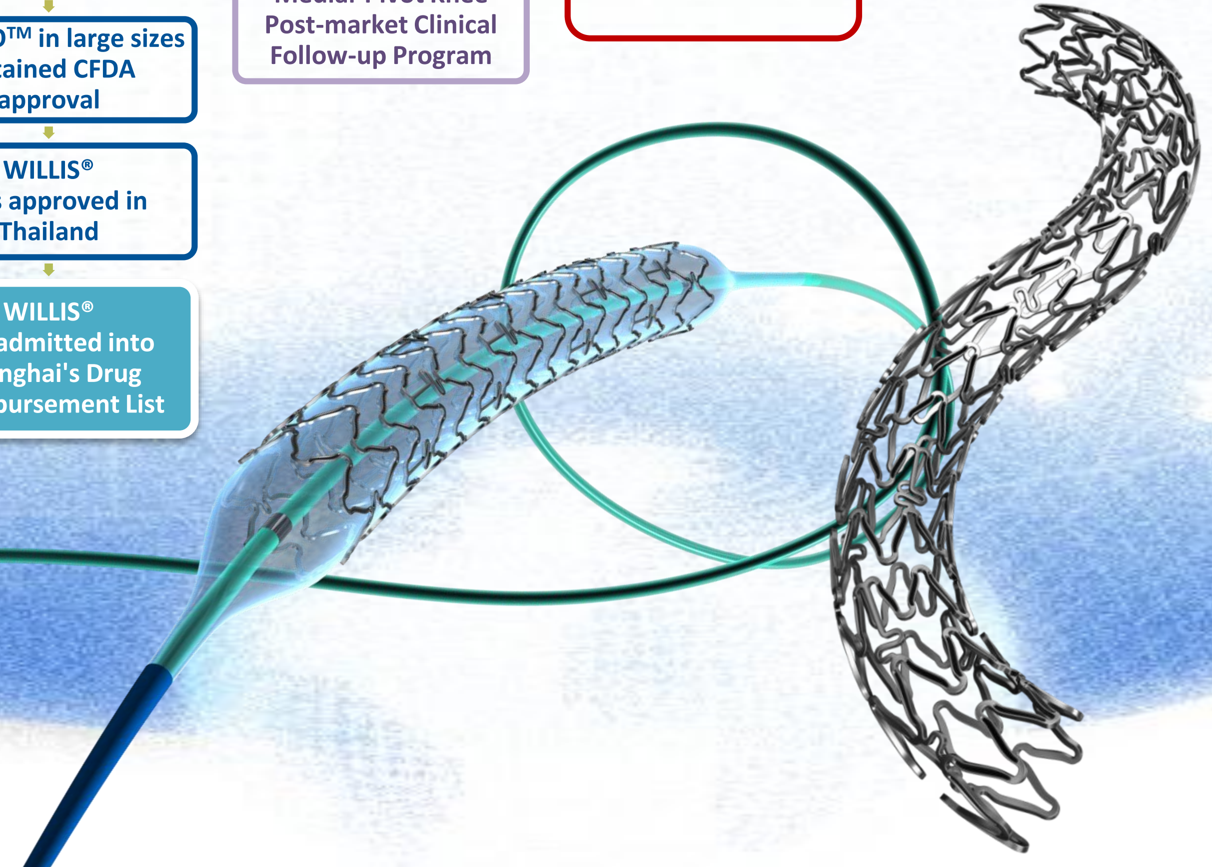
- EVOLUTION Revision Tibia obtained CFDA approval
- Medial-Pivot Knee Post-market Clinical Follow-up Program

CRM

- BonaFire® Pacing Leads completed the first implantation in the First-in-Man clinical trial

SURGICAL ROBOT

- Significant progress was achieved in the development of 3D laparoscope and surgical robot



Financing and Investment

Further Diversified Product Portfolio

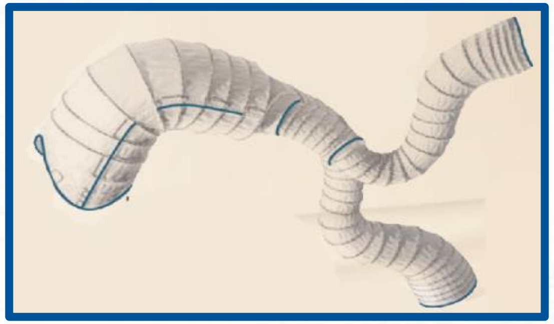
Higher Gross Profit Margin through OEM

Optimized Financial Structure

Strategic Investors with Professional Background

Growth Potential in Overseas Market

STRATIGIC PARTNERSHIP WITH LOMBARD

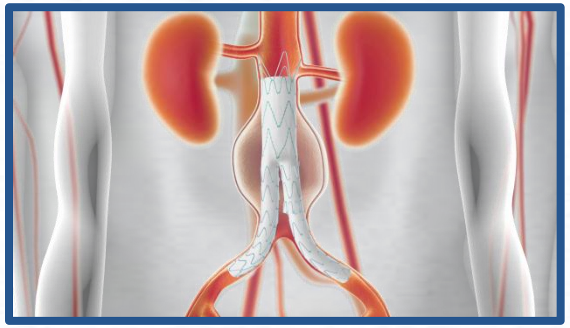


- USD15m with certain investors in LB's stock and convertible debt (CB), diluted ownership in LB of ~49.1%, assuming conversion of CB
- Distribution rights for Altura and Aorfix in China and Brazil
- Reduce the manufacturing costs of Aorfix and Altura to improve the GM of LB by leveraging MPEV's expertise

STRATIGIC PARTNERSHIP WITH MININVASIVE

- USD3 million investment for ~ 13.3% ownership in MinInvasive
- 5 year Distribution Agreement for greater China territory (China, HK, Macau)
- 5 years supply agreement for GSC to provide components for OmniCuff for global demand
- 5 year Manufacturing Agreement for Omnicuff's sales in China

MICROPORT ENDOVASCULAR FINANCING



- Net proceeds raised from the transactions is approximately RMB396 m
- MicroPort's ownership in MPEV is 61.79% after the transaction
- Optimized MicroPort's balance sheet for funding future growth
- Introduced strategic partners for MPEV

LOMBARD MEDICAL, INC ('LOMBARD" OR "LB")MICROPORT ENDOVASCULAR ('MPEV")

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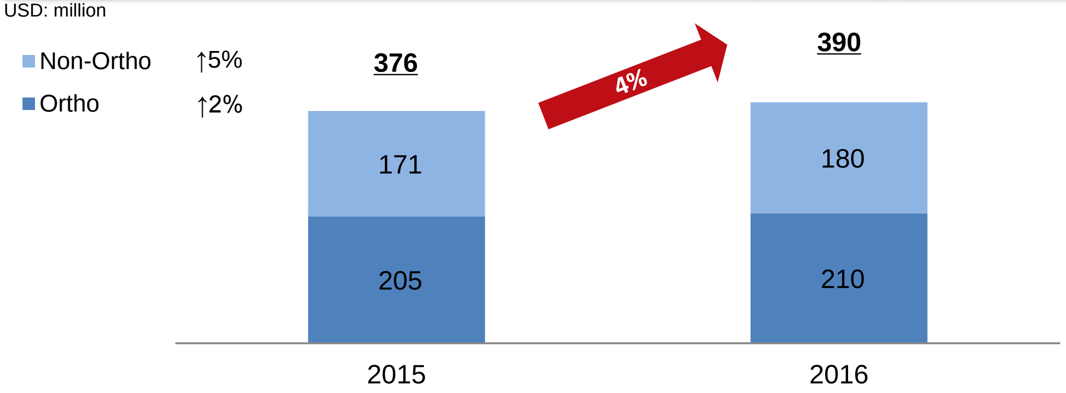
- Financial Statements

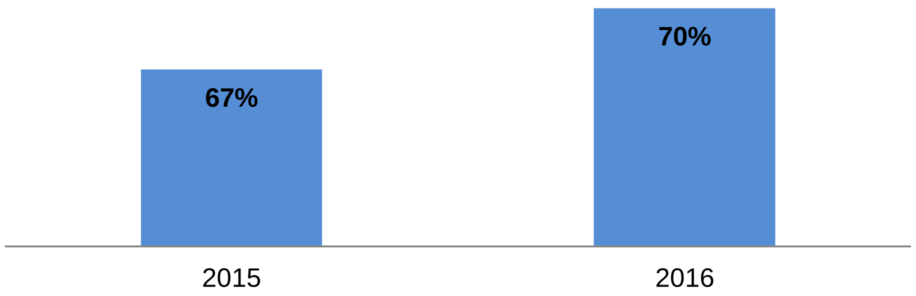
Consolidated Financial Performance

Revenue



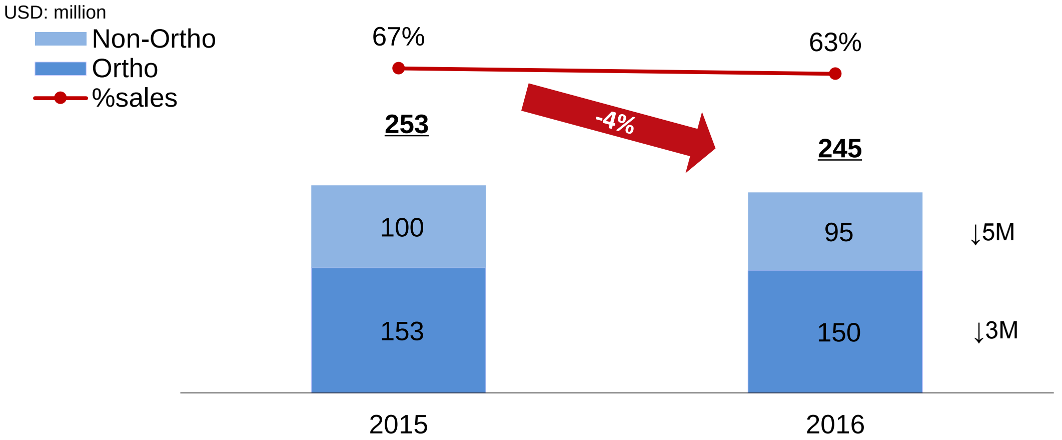
Group revenue up 7% excl. FX, 4% as reported

Gross Profit Margin



Gross Margin improved 3 percentage points

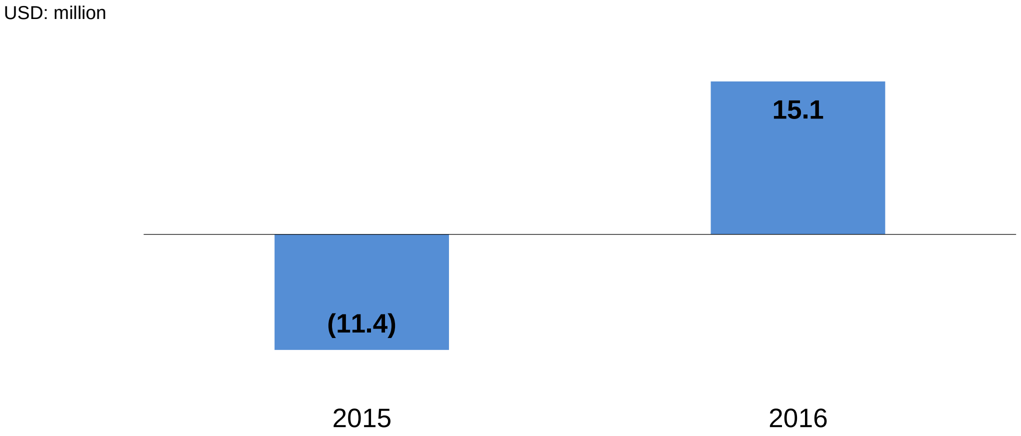
Operating Expenses*



** Includes R&D costs, distribution costs, and administrative expenses*

Percentage of sales improved 4 percentage points

Net Profit/(Loss)

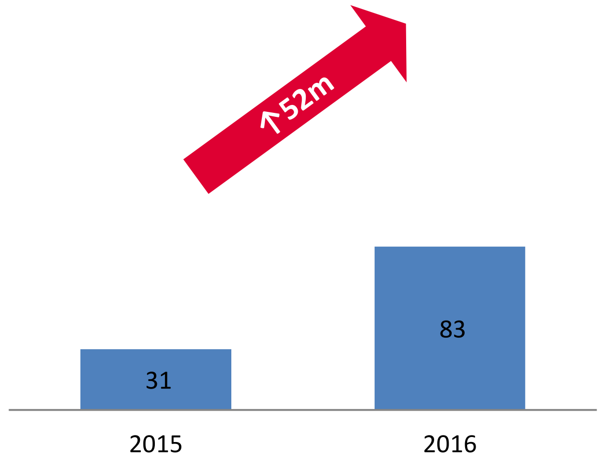


Turnaround from loss ($11.4m) to profit $15.1m.

Cashflow Summary

Net Cashflow from Operating Activities

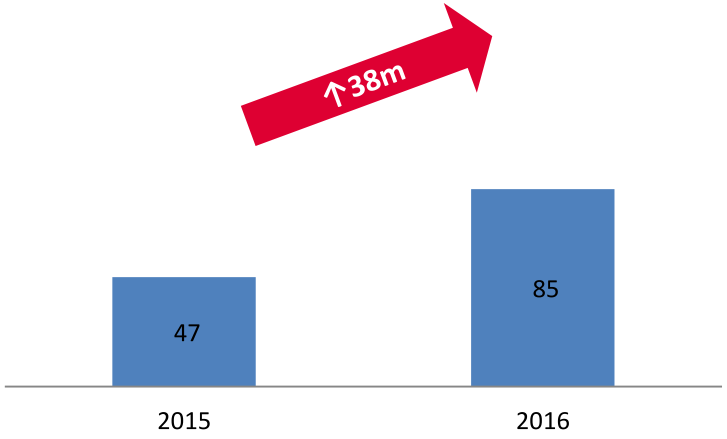
USD: million



Net operating cash inflow increased significantly by $52m, reflecting the strength of our underlying business

Net Cashflow from Investing Activities*

USD: million

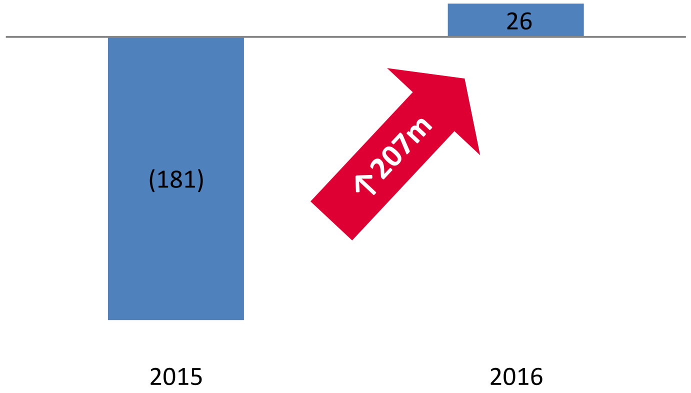


Net investing cash outflow increased $38m to support business growth

* Includes movement in pledged deposits and time deposits (2016: -2m vs 2015: -69m)

Net Cashflow*

USD: million



*2015 includes (160m) Otsuka loan repayment

Net cashflow turned positive to $26m in 2016

Convertible bond issued in 2016 bringing in Carlyle as new important strategic investor

- *Cashflow excludes impact from foreign exchange translation*
- *Includes movement in pledged deposits and time deposits (2016: -2m vs 2015: -69m)*

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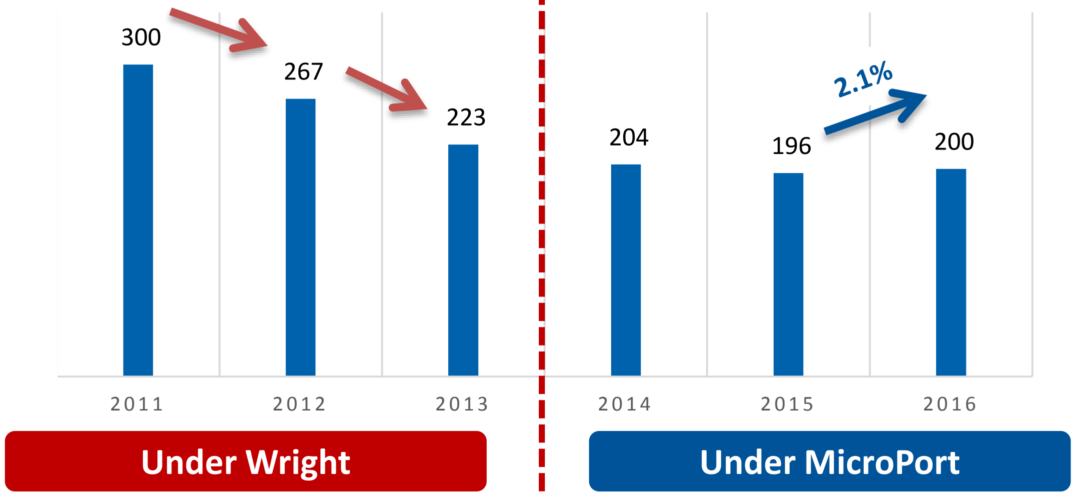
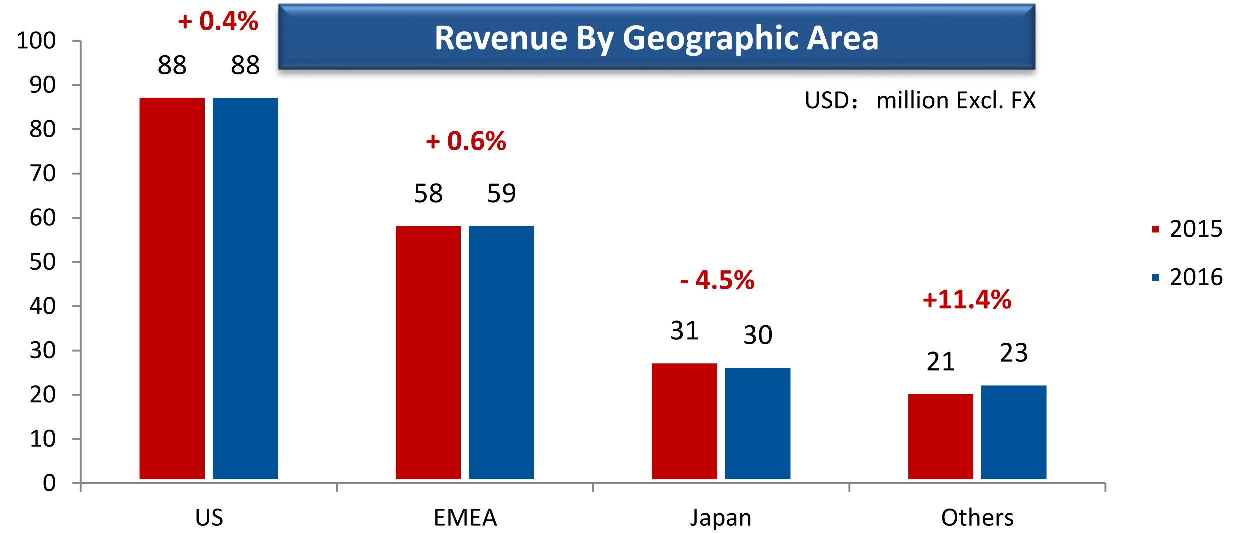
1. Orthopedics Business – Non-China Ortho

Revenue (Non-China Ortho)

USD：million

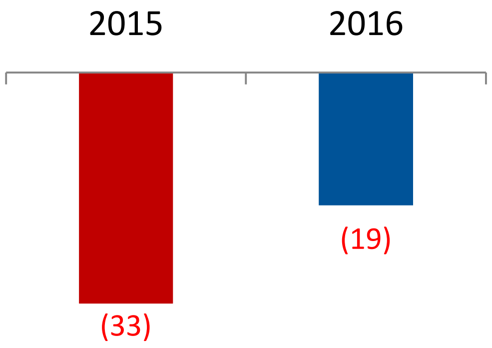


FIRST time in 7 years Non-China Ortho achieved GROWTH ON TOPLINE



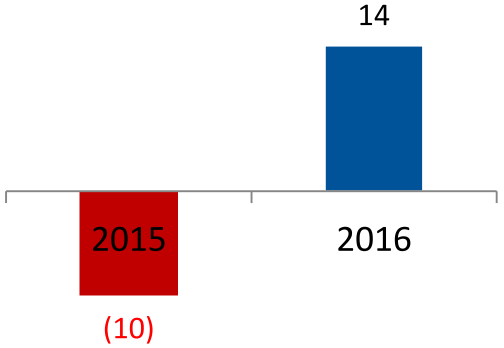
Net Loss

USD：million



Operating Cash Flow

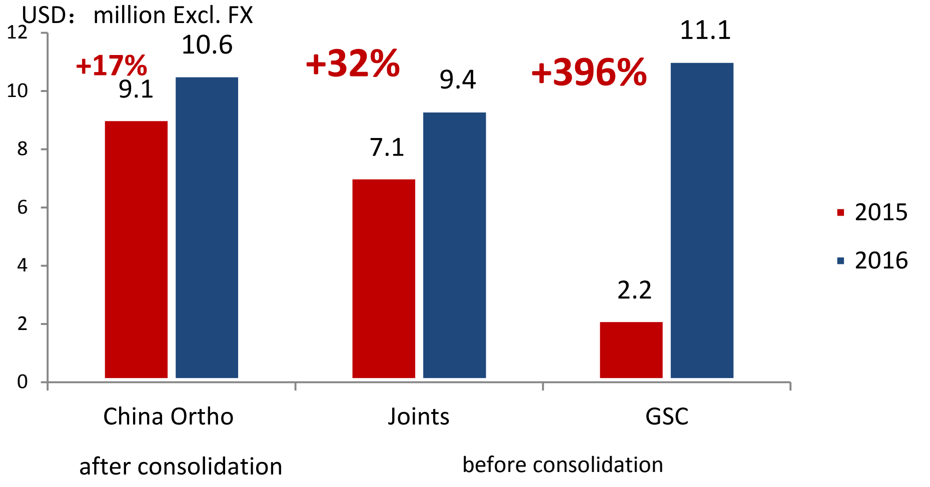
USD：million



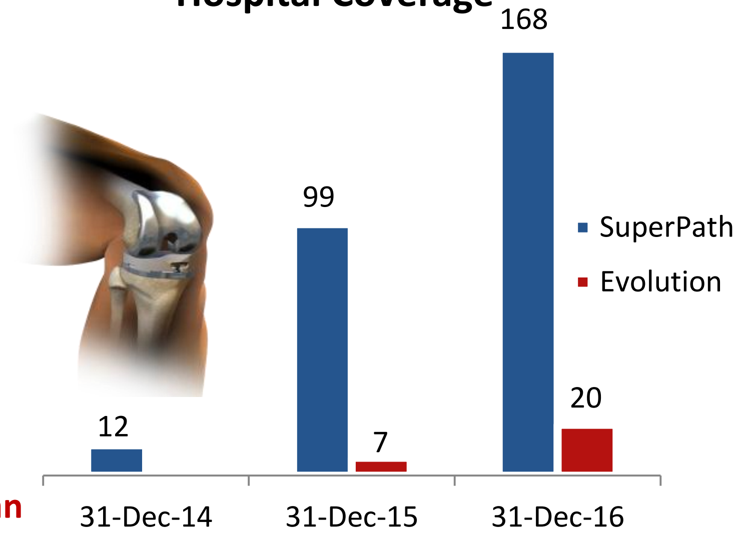
- **Continued to build our corporate brand around the concept of Full Function, Fast Recovery™** to promote our differentiated products
- **Non-China Ortho continued to deliver solid financial performance**
  - First time in 7 years achieved growth on topline
  - Reached positive cash flow and EBITDA
  - Further narrowed its net loss to USD$19.4 million
  - GP% improved from 58.5% in 2015 to 60.4% in 2016
- **US and Europe:** maintained a steady growth pace
- **Japan:** revenue declined by 4.5% in 2016 vs. 14% in 2015, a significant deceleration of revenue decline
- **ROW:** increased by 11.4%, strong growth in Australia

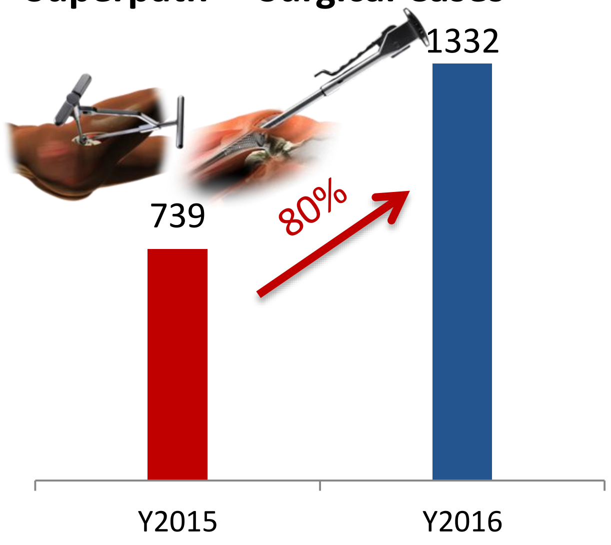
1. Orthopedics Business – China Business

Revenue and Growth



2016 Superpath™ and Evolution™ in China





- **China OrthoRecon : Robust Growth Rate of 32% YOY, Higher than Market Average Growth Rate**
  - Solid ramp up on Superpath™ and Evolution™
  - Focused on product R&D and further improvement of medical solutions
  - Domestically made joint product ready for facility inspection by government authorities
- **Global Supply Center (“GSC”): Supplied 49% of our global orthopedic instrument and improve the cost structure of Ortho**
  - Achieved initial success in the integration of the global supply chain for orthopedic instruments
  - Continued to reduce costs for our global orthopedic business
  - Started to diversify by offering value-added service
- **Instrument Manufacturing:**
  - Completion of verification, start to fulfill GSC orders

2. Cardiovascular Business

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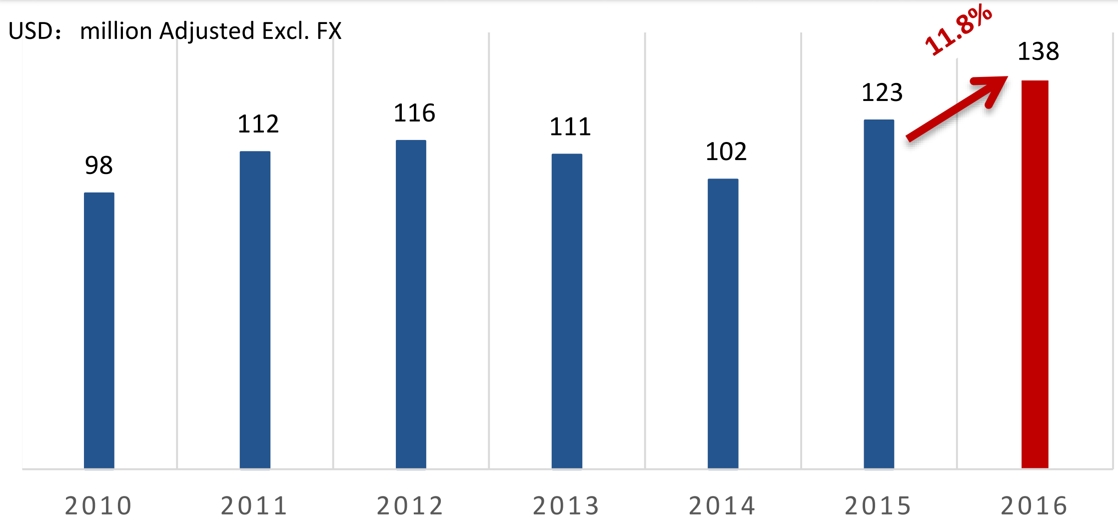
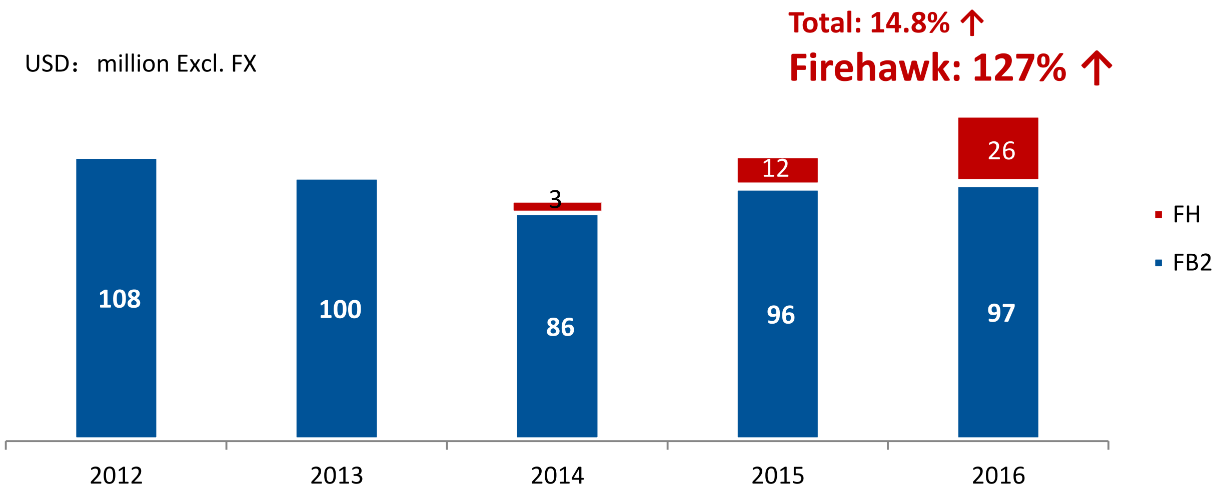
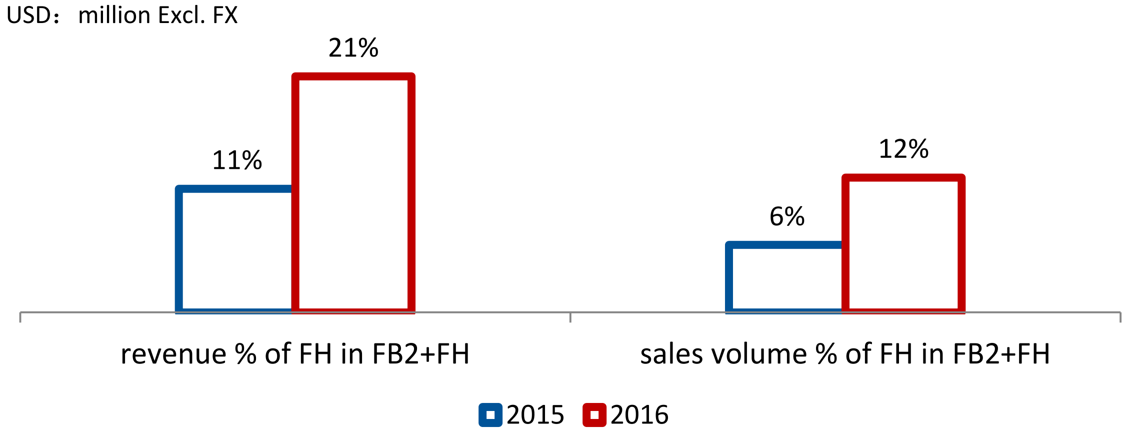
Global Cardiovascular Revenue



Domestic DES Sales Growth by Products



Percentage of Firehawk in Domestic DES sales



Highlights

- **Revenue** increased by 11.8% excl. FX or 4.1% in USD
- **Domestic stents** achieved revenue growth of 14.8%
- **Firehawk**™ achieved an impressive sales growth rate of 127% and covers 331 hospitals in 27 provinces, representing 94.7% growth from 2015 domestically.
- **Firebird2**™ sales maintained an organic growth and covers 1,254 hospitals in 30 provinces in China, representing an increase of 8.5% compared to 2015.
- **Firehawk**™ unit volume and revenue accounted for 12% and 21% of overall DES sales

2. Cardiovascular Business- International business

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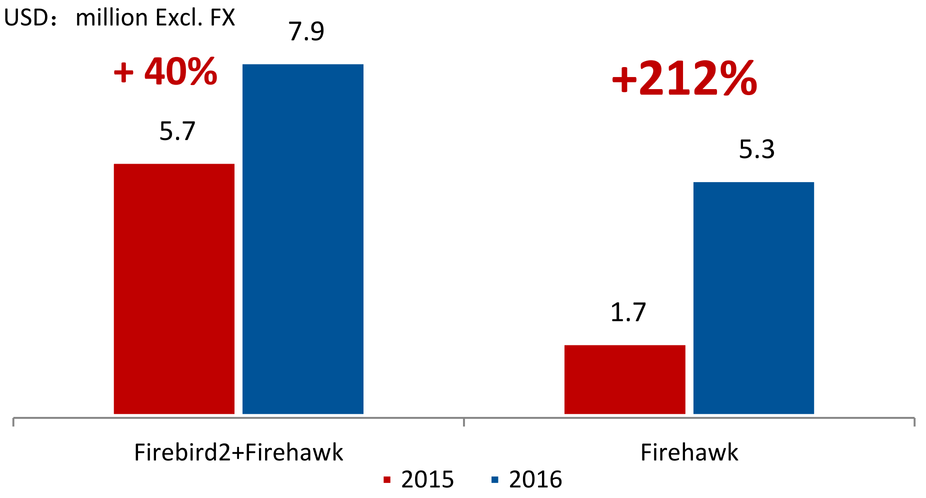
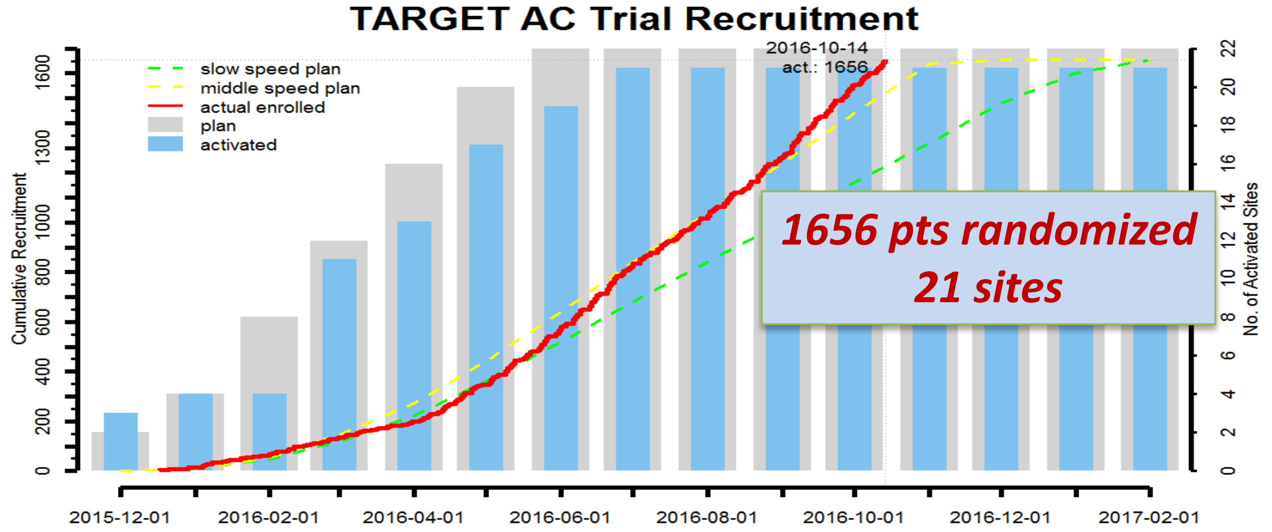
Overseas DES Revenue



Firehawk™ TARGET AC Enrollment Status



Highlights

- **Firehawk™ available for sale in 27 countries, 17 more than 2015, and its sales revenue more than tripled than 2015.**
- **Firehawk™ Target AC clinical trial met its objective to recruit and enroll a total of 1,656 patients in 21sites in 10 countries, successfully accomplishing this objective in 10 months which was four months ahead of plan.**
- **Firehawk™ launched its IDE project in 2016, paving the way for USFDA pre-market submission.**

New Countries & Distributors Development

3. Endovascular Business

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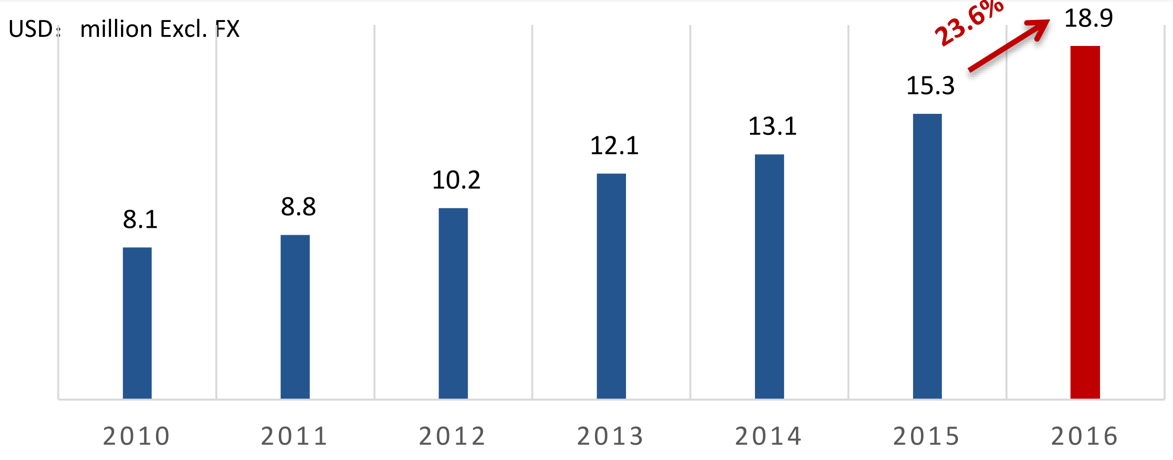
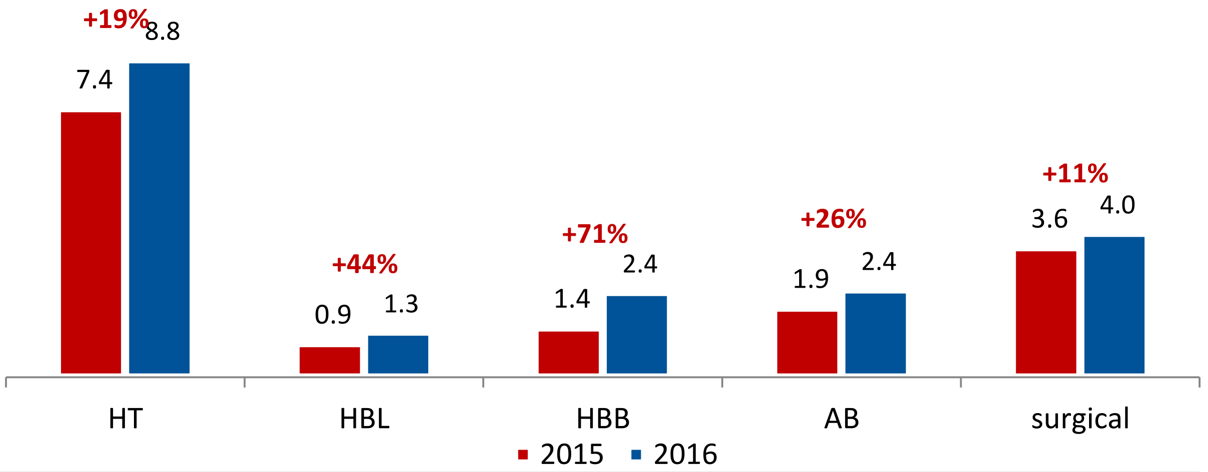
Revenue

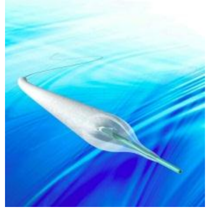


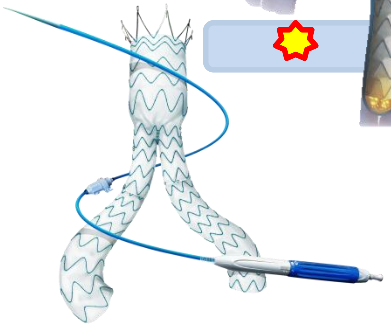
Sales growth by products



Extensive product pipeline ~ 17 products expected by 2019 across all sectors

Product Name	Q2 2017	Q2 2018	Q1 2019	Q1 2020
Castor™	★			
Reewarm™ 18 Peripheral Balloon Dilation Catheter	★			
Minos™ Ultra Low Profile AAA Stent-Graft		★		
Reewarm™ PTX Drug Coated Balloon			★	
Fontus Branched Surgical Stent Graft System				★
Talos New-generation Thoracic Stent-Graft System				★



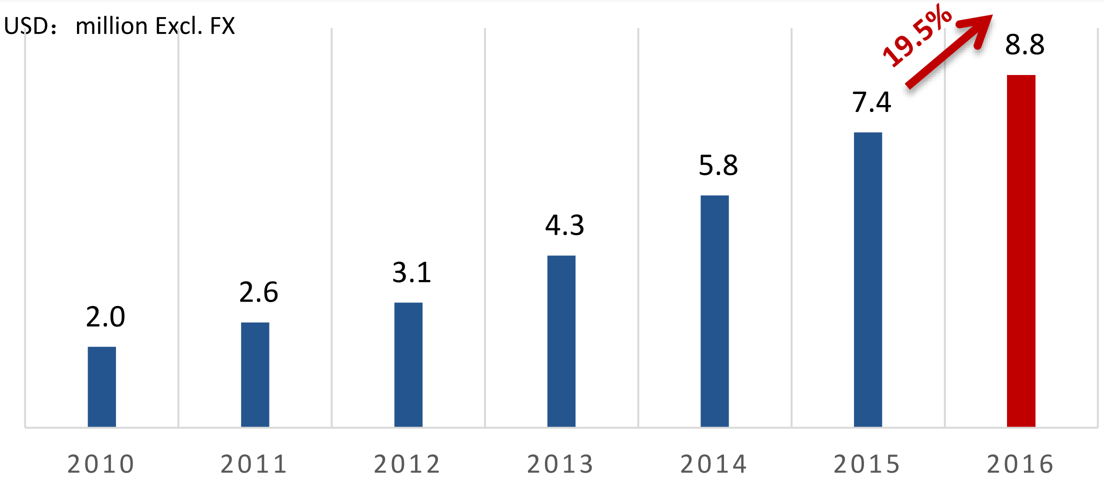


Highlights

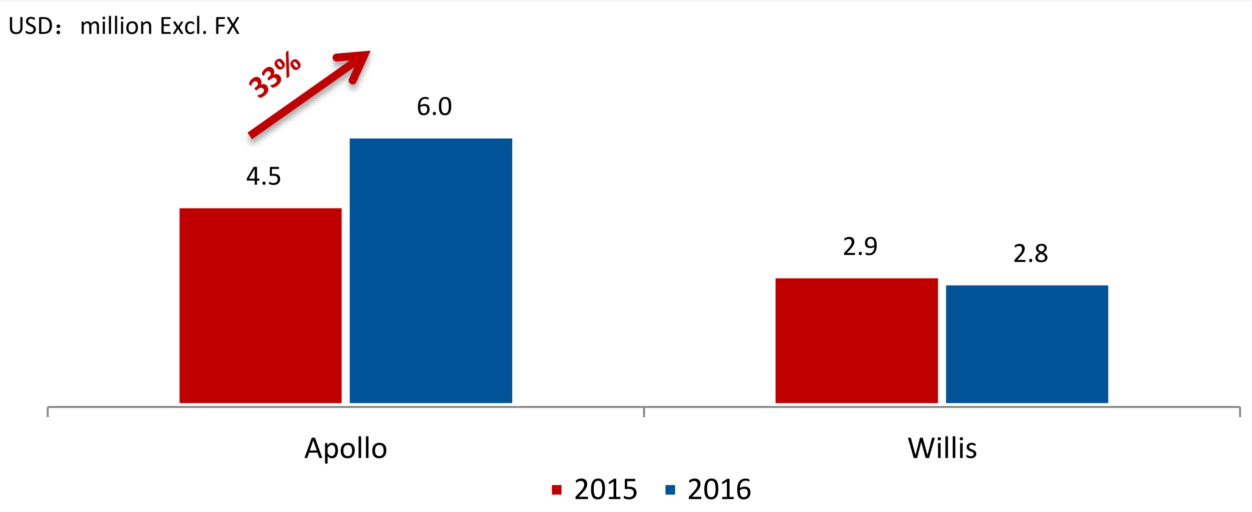
- **MPEV maintains leadership position in domestic Endo market**
- Achieved YOY sales growth of 24% excl. FX and 17% in USD, exceeding market average level
- Hercules Thoracic Stent-Graft System maintains strong growth momentum with 50% and 37% growth rate in volume and revenue, respectively .
- Cronus ™ Surgical stent graft system, the unique product adopted in China, maintained solid growth since launch over one decade ago.
- MicroPort Endovascular products cover 546 hospitals, 17% more than 2015, among which 102 was newly entered in 2016.
- Reewarm ™ PTX Drug Coated Balloon was granted Green-Path
- Financing of MPEV will promote the long-term development and enhance its market competitiveness

4. Neurovascular Business

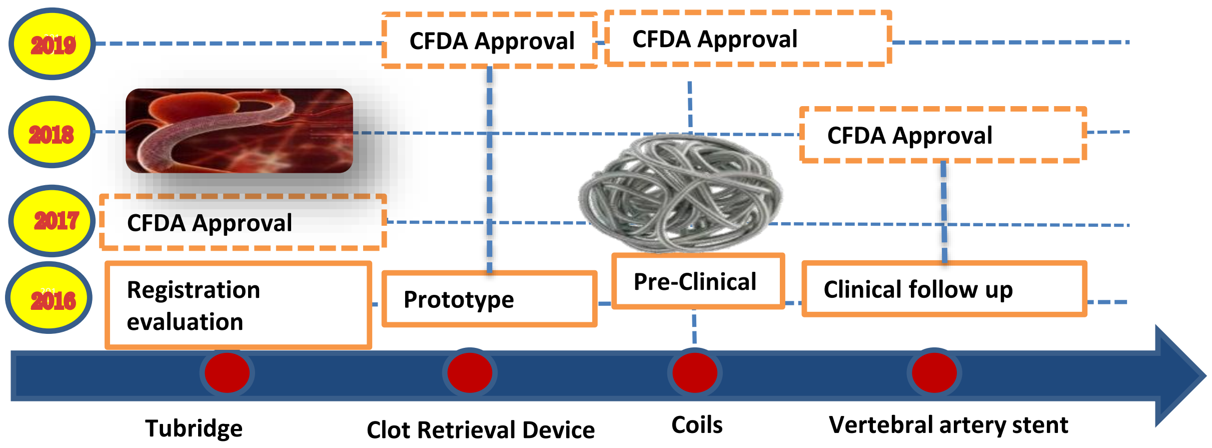
Revenue



Sales growth by products



Pipeline -- Full range of solutions



Highlights

- Revenue growth by 19.5% excl. FX or 12.5% in USD
- Robust growth momentum maintained for APOLLO since launch over one decade ago with growth rate of 33% yoy
- WILLIS® is the only CFDA approved stent-graft for the treatment of intracranial aneurysm
- WILLIS® included in Shanghai's Drug Reimbursement List with 80% expense covered by insurance
- WILLIS® obtained regulatory approval in Thailand
- Tubridge™ granted Green-Path for CFDA approval
- APOLLO™ in large sizes received CFDA approval in January 2017

5. Electrophysiology Business

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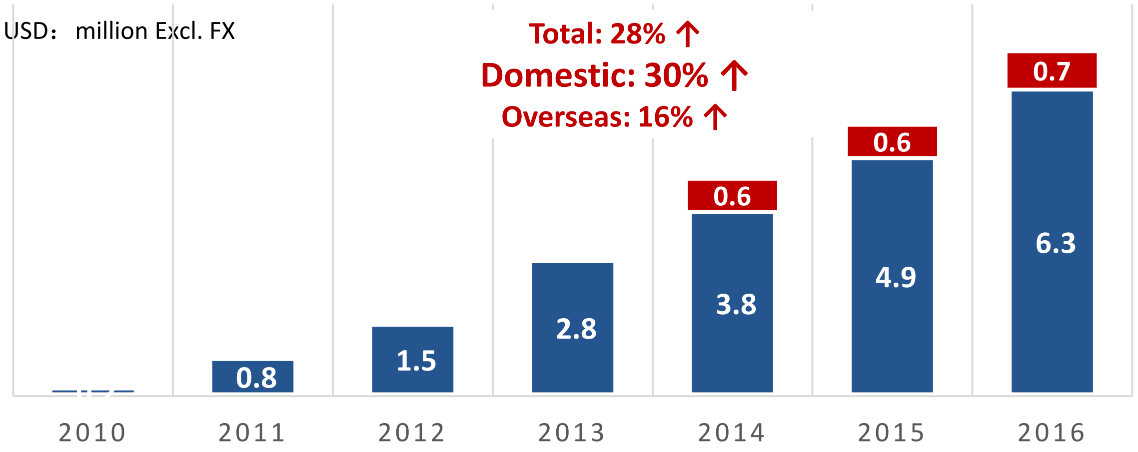
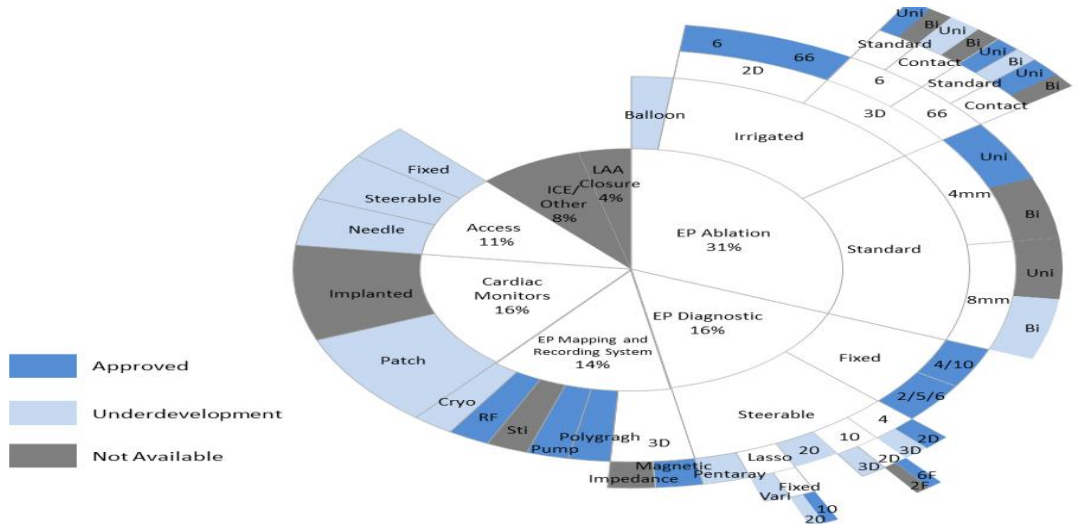
Revenue



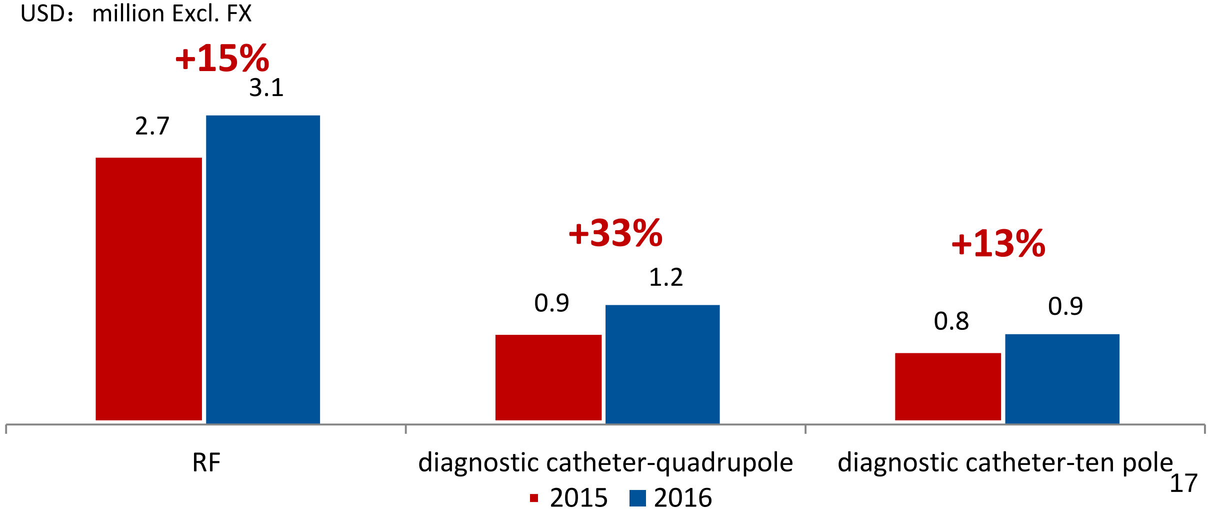
Highlights

- **The only Chinese company to have 3-D Magnet Mapping System and full EP product line.**
- Revenue growth of 28.1% excl. FX or 19.7% in USD
- Columbus® and FireMagic™ 3D Cool & Supercool obtained CFDA Approval
- Sales revenue of FireMagic™ Cardiac RF Ablation Catheter and EasyFinder™ Fixed Curve Diagnostic Catheter increased by 15% and 25% yoy, respectively
- Sales revenue from overseas market grew 16%.
- EP business was approved by HKSE and the Board for quotation on NEEQ
- EP products were sold to Greece, Turkey, Pakistan and Dominican Republic and successfully entered in five hospitals in Turkey in 2016.
- EP products covered 214 hospitals in China, 12% more than 2015

Global EP Products Layout and MicroPort EP Pipeline



Sales Growth by Products



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Outlook

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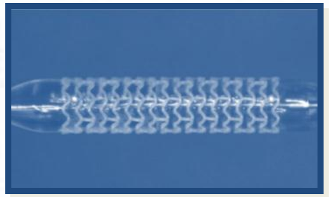
FIRESORB



- FUTURE II Clinical Trial expected to launch in the third quarter of 2017;
- Firesorb®'s CFDA approval expected to be received by 2020

TAVI

- VitaFlow™ Transcatheter Aortic Valve and Delivery System expected to obtain CFDA approval in 2018;
- VitaFlow™ R Transcatheter aortic valve and re-sheathable delivery system expected to launch clinical trial in China, and complete feasibility analysis of CE registration by end 2017

ORTHO

- Domestically made knee products and hip products expected to obtain CFDA approval in 2018 and 2019, respectively

ENDO

- Castor™ and Reewarm™ expected to obtain CFDA approval in 2017;
- Reewarm™ will complete patient enrollment for its pre-market clinical trial;
- The component manufacturing collaboration between Lombard Medical and MPEV to be executed in 2017

NEURO

- Tubridge™ Vascular Reconstruction Device is expected to gain CFDA approval by end of 2017;
- 6 products are under research

CRM

- Domestically made pacemaker has completed animal experiment and in preparation for CFDA approval.

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Appendix I

- Consolidated Income Statement

(USD '000)	2016	2015	Flux %
Revenue	**389,921**	**375,844**	**4%**
Cost of sales	(118,243)	(123,335)	-4%
Gross profit	**271,678**	**252,509**	**8%**
Other revenue & net gain	20,677	15,525	33%
Research and development costs	(51,897)	(60,354)	-14%
Distribution costs	(128,464)	(127,739)	1%
Administrative expenses	(64,245)	(65,031)	-1%
Other operating costs	(1,818)	(4,886)	-63%
Operating Profit	**45,931**	**10,024**	**358%**
Finance costs	(16,704)	(14,778)	-13%
Share of losses of a joint venture	(3,941)	(3,788)	
Profit/(loss) before taxation	**25,286**	**(8,542)**	**-396%**
Income tax	(10,217)	(2,837)	260%
Net profit/(loss)	**15,069**	**(11,379)**	**-232%**

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Appendix II

- Consolidated Balance Sheet

USD'000	31 Dec 2016	31 Dec 2015
Fixed assets	270,243	271,203
Intangible assets	68,152	60,217
Prepayments for fixed assets	2,010	2,711
Goodwill	54,458	55,463
Interest in associate	11,432	-
Interest in joint venture	676	4,759
Available-for-sale financial assets	2,000	-
Deferred tax assets	4,739	3,711
Other non-current assets	3,364	4,339
Total non-current assets	**417,074**	**402,403**
Inventories	100,863	101,840
Trade and other receivables	128,752	126,957
Deposits with banks and investments	668	2,976
Cash and cash equivalents	123,694	99,467
Derivative financial assets	3,499	-
Total current assets	**357,476**	**331,240**
Total assets	**774,550**	**733,643**
Trade and other payables	(96,858)	(99,423)
Interest-bearing borrowings	(108,456)	(55,086)
Income tax payable	(4,621)	(1,226)
Derivative financial liability	(23)	(397)
Obligation under finance leases	(81)	(1,209)
Other current liabilities	-	(7,260)
Total current liabilities	**(210,039)**	**(164,601)**
Interest-bearing borrowings	(40,085)	(129,374)
Convertible bonds	(147,769)	(94,815)
Deferred income	(24,231)	(22,086)
Other payables	(2,664)	(1,574)
Deferred tax liabilities	(3,283)	(3,365)
Total non-current liabilities	**(218,032)**	**(251,214)**
Share capital	(14)	(14)
Reserves	(332,895)	(312,505)
Non controlling interests	(13,570)	(5,309)
Total equity	**(346,479)**	**(317,828)**
Total liabilities and equity	**(774,550)**	**(733,643)**

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Appendix III

- Condensed Consolidated Cash Flow Statement - Adjusted

(USD '000)	2016	2015	Flux %
Cash generate from operations	89,875	36,132	149%
Income tax paid	(7,341)	(5,412)	36%
Net cash from operating activities	**82,534**	**30,720**	**169%**
Net cash from investing activities	**(85,119)**	**(47,177)**	**80%**
Net cash from financing activities	**28,137**	**(164,952)**	**-117%**
Net movement in cash and cash equivalent	**25,552**	**(181,409)**	**-114%**
Cash and cash equivalents at 1 January*	**102,443**	**287,721**	**-64%**
Effect of foreign exchange rate changes	(3,634)	(3,869)	**-6%**
Cash and cash equivalents at 31 December*	**124,362**	**102,443**	**21%**

** Cash and cash equivalents balance includes pledged deposits and time deposits, of which was USD 668k as at 31st Dec 2016 (USD 2,976k as at 31st Dec 2015)*

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Thank You

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